

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

COMPREHENSIVE ANNUAL FINANCIAL REPORT

YEAR ENDED JUNE 30, 2019



TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
YEAR ENDED JUNE 30, 2019

Prepared by the Town of Pilot Mountain's Financial Staff

Michael Boaz, Town Manager/Finance Officer

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

COMPREHENSIVE ANNUAL FINANCIAL REPORT

YEAR ENDED JUNE 30, 2019

INTRODUCTORY SECTION

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Table of Contents

June 30, 2019

	<u>Page No.</u>
I. Introductory Section	
Table of Contents	i
Letter of Transmittal.....	iv
Certificate of Achievement for Excellence in Financial Reporting	iv
Organizational Chart	xi
Principal Officials.....	xii
II. Financial Section	
Independent Auditor’s Report	1-3
Management’s Discussion and Analysis	4-12
<i>Basic Financial Statements</i>	
Government-Wide Financial Statements:	
Statement of Net Position (Exhibit 1)	13-14
Statement of Activities (Exhibit 2).....	15-16
Fund Financial Statements:	
Governmental Funds:	
Balance Sheet (Exhibit 3)	17
Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position (Exhibit 4)	18
Statement of Revenues, Expenditures, and Changes in Fund Balances – Governmental Fund (Exhibit 5).....	19
Reconciliation of the Governmental Funds Revenues, Expenditures, and Changes in Fund Balances to the Statement of Activities (Exhibit 6).....	20
Statement of Revenues, Expenditures, and Changes in Fund Balances – Annual Budget and Actual – General Fund (Exhibit 7).....	21
Proprietary Fund:	
Statement of Net Position (Exhibit 8).....	22
Statement of Revenues, Expenses and Changes in Net Position (Exhibit 9).....	23
Statement of Cash Flows (Exhibit 10).....	24-25
Statement of Fiduciary Net Position (Exhibit 11)	26
Notes to Financial Statements	27-61
<i>Required Supplementary Financial Data</i>	
Local Government Employees’ Retirement System – Proportionate Share of Net Pension Liability (Asset) (Exhibit 12).....	62-63
Law Enforcement Officers’ Special Separation Allowance - Schedule of Changes in Total Pension Liability (Exhibit 13)	64

Schedule of Changes in Total OPEB Liability and Related Ratios (Exhibit 14)	65
---	----

Individual Fund Statements and Schedules

Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual - General Fund (Statement 1)	66-69
Combining Statement of Net Position - Nonmajor Governmental Funds (Statement 2)	70
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances - Nonmajor Governmental Funds (Statement 3)	71
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual - (Non-GAAP) – Capital Projects Fund – Landfill Rehabilitation Project (Statement 4)	72
Schedule of Revenues, Expenditures, and Changes in Fund Balances – Budget and Actual – (Non-GAAP) – Capital Projects Fund – Streetscape Project (Statement 5)	73
Schedule of Revenues, Expenditures, and Changes in Fund Balances – Budget and Actual – (Non-GAAP) – Capital Projects Fund – Street Resurfacing Project (Statement 6)	74
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual (Non-GAAP) - Water and Sewer Fund (Statement 7)	75-77
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual (Non-GAAP) - Capital Projects Fund – Water Meter (Statement 8)	78
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual (Non-GAAP) - Capital Projects Fund – Water/Sewer Interconnection/Regionalization Study (Statement 9)	79
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual (Non-GAAP) - Capital Projects Fund – Lola Lane Sewer Repair Project (Statement 10)	80
Combining Statement of Fiduciary Net Position (Statement 11)	81
Statement of Changes in Assets and Liabilities – Mount Pilot Now Agency Fund (Statement 12)	82
Statement of Changes in Assets and Liabilities – Pilot Mountain Area Business Committee Agency Fund (Statement 13)	83
Schedule of Revenues, Expenditures - Budget and Actual (Non-GAAP) – Pilot Mountain Tourism Development Authority (Statement 14)	84

Other Schedules

Schedule of Ad Valorem Taxes Receivable (Schedule 1)	85
Analysis of Current Year Tax Levy (Schedule 2)	86

III. Compliance Section

Independent Auditor’s Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	87-88
---	-------

IV. Statistical Section

Statistical Section Table of Contents

Net Position by Component – Last Ten Years.....	89-90
Changes in Net Position – Last Ten Years.....	91-94
Fund Balances, Governmental Funds – Last Ten Years	95-96
Changes in Fund Balances, Governmental Funds – Last Ten Years.....	97-98
Assessed Value of Taxable Property – Last Ten Years.....	99
Property Tax Rates – Direct and All Overlapping Governments – Last Ten Years.....	100-101
Principal Property Taxpayer – Current Year and Nine Years Ago.....	102
Property Tax Levies and Collections – Last Ten Years	103
Ratios of Outstanding Debt by Type – Last Ten Years.....	104
Ratio of Annual Debt Service Expenditures for General Bonded Debt to General Government Expenditures – Last Ten Years	105
Computation of Direct and Underlying Debt – June 30, 2019	106
Legal Debt Margin Information – Last Ten Years	107-108
Demographic and Economic Statistics – Last Ten Years	109
Principal Employers – Current Year and Nine Years Ago	110
Full-time Equivalent Town Government Employees by Function/Program - Last Ten Years	111-112
Operating Indicators by Function – Last Ten Years.....	113-114
Capital Asset Statistics by Function – Last Ten Years.....	115-116

**Pilot Mountain Town Hall
124 West Main Street
Pilot Mountain, NC 27041**



**(Phone) - 336.368.2247
(Fax) - 336.368.9532
www.pilotmountainnc.org**

December 16, 2019

Members of the Board of Commissioners
And Citizens of Pilot Mountain,

It is our privilege to present to you the Town of Pilot Mountain's (the Town's) Comprehensive Annual Financial Report (CAFR). This CAFR represents the official report of the Town's operations and financial position for the fiscal year ended June 30, 2019 and details the status of Town finances to residents, elected officials, investment bankers, underwriters, rating agencies, and all other interested parties.

The Local Government Commission of the North Carolina State Treasurer's Office requires all general-purpose local governments to file with their office by November 30 of each year a complete set of financial statements presented in conformity with Generally Accepted Accounting Principles (GAAP) and audited in accordance with generally accepted accounting standards by a firm of licensed certified public accountants. The CAFR allows us to comply with that regulation.

This report consists of management's representations concerning the finances of the Town of Pilot Mountain. Management assumes full responsibility for the completeness and reliability of all the information presented in this report. To provide a reasonable basis for making these representations, management has established a comprehensive internal control framework that is designed both to protect the government's assets from loss, theft, or misuse and to compile sufficient information for the preparation of the Town's financial statements in accordance with GAAP. The Town's internal control framework has been designed to provide reasonable, rather than absolute assurance that the financial statements will be free from material misstatements. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The financial statements contained herein have been audited by Bernard Robinson & Company, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the Town for the fiscal year ended June 30, 2019 are free of material misstatements. The independent audit involved examining on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used; and evaluating the overall financial statement presentation. The independent audit for the fiscal year ended June 30, 2019 concluded that there was reasonable basis for rendering an unmodified opinion of the Town's financial statements and that they are fairly presented in conformity with GAAP.

The independent auditor's report is presented as the first component of the financial section of this report. GAAP requires that the management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the Management's Discussion and Analysis (MD&A).

This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The MD&A can be found immediately following the report of the independent auditors.

Town Profile

Pilot Mountain is located in the foothills of North Carolina and in the southern section of Surry County, approximately 25 miles north of Winston-Salem and 15 miles south of Mt. Airy. The Town is situated at the base of its namesake, Pilot Mountain. The area was settled long ago by Native Americans who used Pilot Mountain as a navigational guide. Non-native settlers came to the area well over two hundred years ago and the Town was first incorporated by the General Assembly in 1889.

Pilot Mountain prides itself in providing its current population of 1,422 citizens with convenient and reliable town services while maintaining its small town, friendly atmosphere. The full range of services include police, garbage & recycling collection, street maintenance, water production & distribution, sewer collection and treatment, zoning, and yard waste collections.

Demographic Characteristics

The US Department of Commerce, Bureau of the Census, has recorded the Town's population as follows:

1980	1990	2000	2010	2019 estimate
1,090	1,151	1,281	1,477	1,422

The North Carolina Office of Management and Budget has estimated the population of the Town to be 1,422 as of July 2019.

The Town has suffered from a lack of growth over the last 8 years, mainly as a result of the Great Recession. The Town has started to recover with the first new single-family residences in several years currently under construction, 14 town homes completed within the last year, and several developers expressing interest in potential apartment complex developments. The commercial sector has also slowly recovered with several new stores opening in our downtown and several others in some phase of development. The Town Board and the residents of the Town have placed a particular emphasis on downtown re-development over the past year and the staff believes that this trend will continue.

Governmental Structure

The Town of Pilot Mountain operates under the Council/Manager form of government. Policymaking and legislative authority are vested in the governing Board of Commissioners. The Board is made up of a mayor and four Board members that serve staggered four-year terms. The Town Board is responsible, among other things, for passing ordinances, adopting the budget, appointment committees, and hiring the Town Manager and Town Attorney. The Town Manager operates as the chief executive officer and is responsible for carrying out the policies and ordinances of the Town Board and for overseeing the day-to-day operations of the government.

Services Provided by the Town of Pilot Mountain

Administration:

Town Management	Town Clerk
Planning & Zoning	Code Enforcement
Utility Billing & Collections	Personnel Administration
Budget & Finance	

Police:

Administration	Patrol
Criminal Investigations	Auxiliary Force
Community Policing	Community Programs
Crime Prevention	

Public Works:

Garbage & Recycling Collection	White Goods Collections
Leaf & Limb Collection	Street & Sidewalk Maintenance
Right of Way Mowing	Street Lighting
Storm Drainage	Snow/Ice Removal
Water & Sewer Line Maintenance	Water Meter Reading
Water & Sewer Taps	Water Treatment
Sewer Treatment	

Budget Process

The annual budget serves as the foundation for the Town's financial planning and fiscal control. All departments are required to submit requests to the Town Manager, who serves as the Budget Officer per State law, on or before the last day of April each year. The Manager then uses these requests as the starting point for developing a proposed budget to be submitted to the Town Board by June 1. The Board is required to hold at least one public hearing on the proposed budget and must adopt a final budget no later than June 30. The Budget Ordinance, as adopted by the Town Board, creates a legal limit on spending authorizations. For the Town of Pilot Mountain, the FY 2018-2019 budget was adopted to include the General Fund and Water/Sewer Fund. Multi-year project ordinances are adopted for all Capital Project funds. For internal accounting purposes, budgetary control is maintained by line item.

Factors Affecting Pilot Mountain's Financial Condition

Pilot Mountain's economy is still recovering from massive manufacturing job losses over the past 10-15 years that was primarily attributed to the textile industry. The unemployment rate for all of Surry County in August of 2019 was 4.3%, which was roughly the same as August 2018. However, the poverty rate in Pilot Mountain is well over 20% and so there is a significant portion of the population that is either unemployed and not looking for work or is under employed. The average wages in the County have increased over the last several years and the unemployment rate has remained at near historic lows. These are all signs that the County's economy is improving.

The economic improvement is a slow process however, but the Town is making efforts to ensure that this growth happens in a diversified way that makes the economy stronger and less susceptible to downturns in any one economic sector in the future. The Town has made efforts to encourage the redevelopment of downtown, including specialized incentive programs for owners that remodel their downtown properties. The Town has incentive policies in place for both retail and industrial growth and hopes that these policies will balance the growth in both sectors.

In addition to these efforts, the Town is a center for tourism growth in Surry County. In 2018, over 750,000 people visited Pilot Mountain State Park. In addition to the Park, there are many visitors to the wineries in our area and to other outdoor recreation venues. Tourism is a strong part of the Surry County and Pilot Mountain economy and the Town is working to take advantage of this surge in tourism spending.

The Town believes that all of these factors combine for a positive outlook on the Town's financial condition in the future. As residential construction continues to grow and as more and more visitors flock to our area to engage in outdoor recreation and take advantage of the many wineries in our area the retail sector will continue to grow and this will lead to further growth in other sectors of the economy.

Awards and Acknowledgements

The Town believes that our current CAFR meets the standards for the Government Finance Officers' Association Certificate of Achievement for Excellence in Financial Reporting award and we will be submitting it to the GFOA for consideration. This will be the first year that the Town has submitted for this award.

Conclusion

The economy in the Winston-Salem area continues to grow on pace with North Carolina. This should continue to benefit the Town and lead to continued growth in all sectors of the economy. While we expect continued growth, the Town realizes that it must prepare for the potential impacts in our departmental service demands and balance what could be significant impacts on the Town's finances. We must continue to work to keep our expenses as low as possible and find ways to leverage our available resources to continue to invest in our community.

I would like to express my great appreciation to Town Clerk, Holly Utt, for all her work in compiling much of the information within this report and her work in monitoring the Town's budget and general finances. The Board of Commissioners also deserves tremendous accolades for its work in overseeing the Town's finances and ensuring that all Town operations, policies, and procedures are completed with the ultimate levels of transparency and financial accountability.

Respectfully submitted,

James Michael Boaz
Town Manager/Finance Officer



Government Finance Officers Association

**Certificate of
Achievement
for Excellence
in Financial
Reporting**

Presented to

**Town of Pilot Mountain
North Carolina**

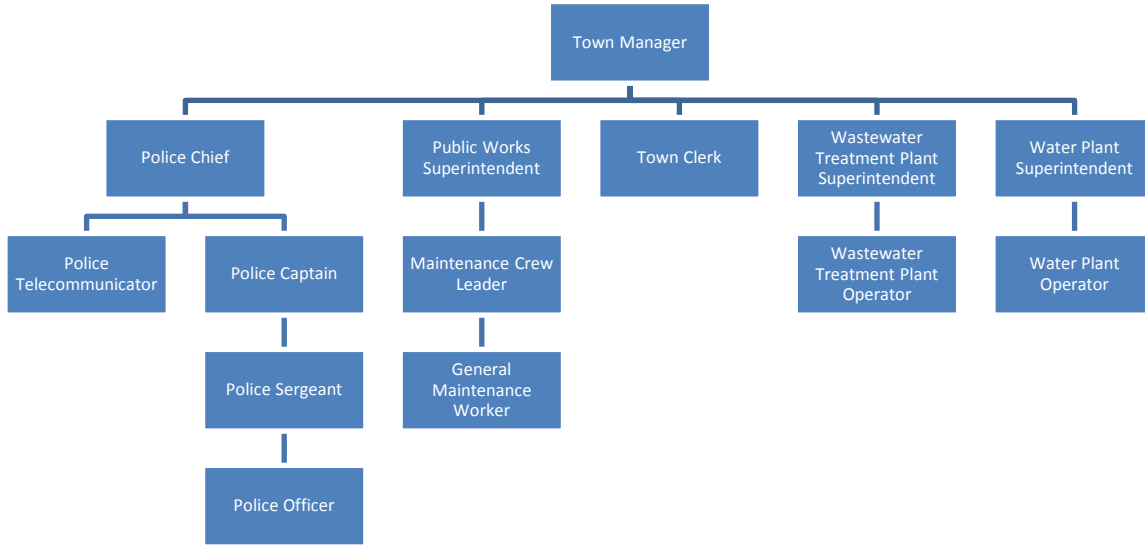
For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended

June 30, 2018

Christopher P. Morill

Executive Director/CEO

Organization Chart Town of Pilot Mountain



**Town of Pilot Mountain, North Carolina
List of Principal Officials
June 30, 2019**

Board of Commissioners:

Evan Cockerham – Mayor

Kimberly Quinn – Mayor Pro Tem

Donna Kiger – Commissioner

Scott Needham – Commissioner

Hilda Willis – Commissioner

Administrative and Financial Staff:

Michael Boaz, Town Manager/Finance Officer

Holly Utt, Town Clerk

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

COMPREHENSIVE ANNUAL FINANCIAL REPORT

YEAR ENDED JUNE 30, 2019

FINANCIAL SECTION



Independent Auditor's Report

To the Honorable Mayor and
Members of the Town Council
Town of Pilot Mountain, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component units, each major fund, and the aggregate remaining fund information of the Town of Pilot Mountain, North Carolina (the "Town"), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audit. We did not audit the financial statements of the Town of Pilot Mountain ABC Board, which represents 90, 87 and 99 percent of the assets, net position and revenues, respectively, of the discretely presented component unit. Those financial statements were audited by another auditor whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Town of Pilot Mountain ABC Board, is based solely on the report of another auditor. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements for the Town of Pilot Mountain ABC Board were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Town's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, based on our audit, the basic financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, business-type activities, the discretely presented component units, each major fund and aggregate remaining fund information of the Town of Pilot Mountain, North Carolina as of June 30, 2019, and the respective changes in financial position and cash flows, where appropriate, thereof and the respective budgetary comparison for the General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 4 through 12, the Local Government Employees' Retirement System – Proportionate Share of Net Pension Liability (Asset) (*including Contributions*) on pages 62 through 63, the Law Enforcement Officers' Special Separation Allowance – Schedule of Changes in Total Pension Liability on page 64, and the Schedule of Changes in Total OPEB Liability and Related Ratios on page 65, be presented to supplement the basic financial statements. Such information, although not a required part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary and Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the basic financial statements of the Town of Pilot Mountain, North Carolina. The combining and individual fund statements, budgetary schedules, and other schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual fund statements, budgetary schedules, and other schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, based on our audit and the procedures performed as described above, the combining and individual fund statements, budgetary schedules, and other schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 14, 2019 on our consideration of the Town of Pilot Mountain, North Carolina's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of the report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town's internal control over financial reporting and compliance.

Bernard Robinson & Company, L.L.P.

Greensboro, North Carolina
November 14, 2019

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

As management of the Town of Pilot Mountain, we offer readers of the Town of Pilot Mountain's financial statements this narrative overview and analysis of the financial activities of the Town of Pilot Mountain for the fiscal year ended June 30, 2019. We encourage readers to read the information presented here in conjunction with additional information that we have furnished in the Town's financial statements, which follow this narrative.

Financial Highlights

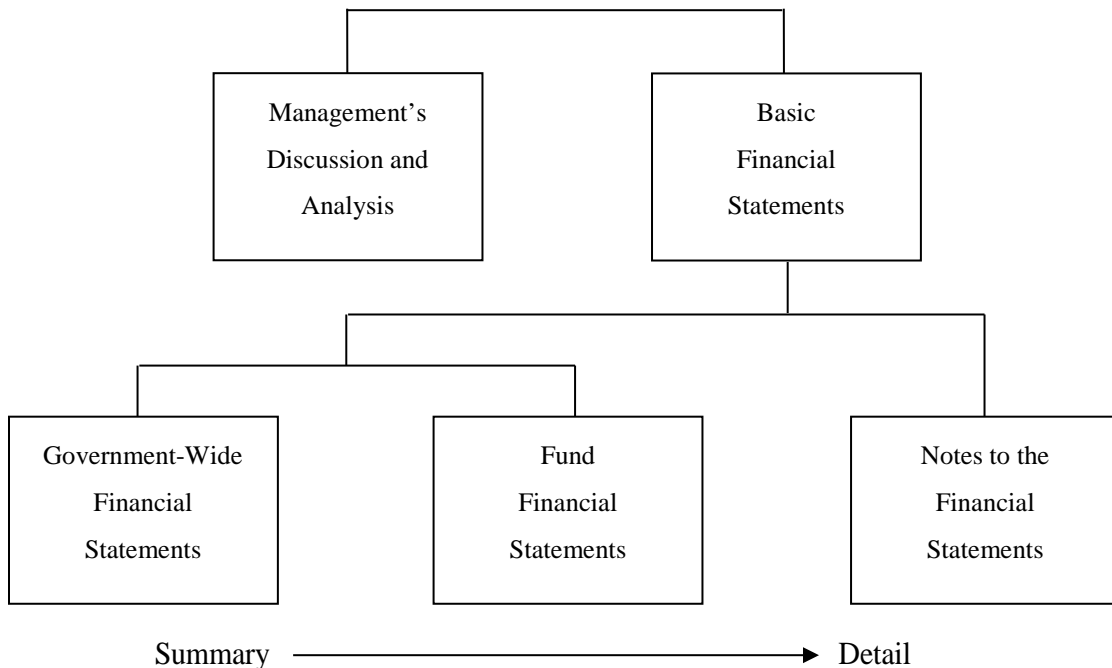
- The assets and deferred outflows of resources of the Town of Pilot Mountain exceeded its liabilities and deferred inflows of resources at the close of the fiscal year by \$8,157,909 (*net position*).
- The government's total net position increased by \$97,646.
- As of the close of the current fiscal year, the Town of Pilot Mountain's governmental funds reported combined ending fund balances of \$772,777 with a net change of \$(74,143) in fund balance. Approximately 118.04 percent of this total amount, or \$912,156, is non-spendable or restricted.
- At the end of the current fiscal year, unassigned fund balance for the General Fund was \$(202,288), or (11.56) percent of total general fund expenditures for the fiscal year.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the Town of Pilot Mountain, North Carolina's basic financial statements. The Town's basic financial statements consist of three components; 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements (see Figure 1). The basic financial statements present two different views of the Town through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of the Town of Pilot Mountain, North Carolina.

Required Components of Annual Financial Report

Figure 1



MANAGEMENT'S DISCUSSION AND ANALYSIS

June 30, 2019

Basic Financial Statements

The first two statements (Exhibits 1 and 2) in the basic financial statements are the Government-Wide Financial Statements. They provide both short and long-term information about the Town's financial status.

The next statements (Exhibits 3 through 9) are Fund Financial Statements. These statements focus on the activities of the individual parts of the Town's government. These statements provide more detail than the government-wide statements. There are four parts to the Fund Financial Statements: 1) the governmental funds statements; 2) the budgetary comparison statements; 3) the proprietary fund statements; and 4) the fiduciary fund statements.

The next section of the basic financial statements is the notes. The notes to the financial statements explain in detail some of the data contained in those statements. After the notes, supplemental information is provided to show details about the Town's individual funds. Budgetary information required by the North Carolina General Statutes can also be found in this part of the statements.

Government-Wide Financial Statements

The government-wide financial statements are designed to provide the reader with a broad overview of the Town's finances, similar in format to a financial statement of a private-sector business. The government-wide statements provide short and long-term information about the Town's financial status as a whole.

The two government-wide statements report the Town's net position and how it has changed. Net position is the difference between the Town's total assets and deferred outflows of resources and total liabilities and deferred inflows of resources. Measuring net position is one way to gauge the Town's financial condition.

The government-wide statements are divided into three categories: 1) governmental activities; 2) business-type activities; and 3) component units. The governmental activities include most of the Town's basic services such as public safety, public works and general administration. Property taxes and State and federal grant funds finance most of these activities. The business-type activities are those that the Town's charges customers to provide. These include the water and sewer services offered by the Town of Pilot Mountain. The final category is the component units. The Town has two component units, the Pilot Mountain ABC Board and The Pilot Mountain Tourism Development Authority. Although legally separate from the Town, the ABC Board is important to the Town. The Town exercises control over the ABC Board by appointing its members and the Board is required to distribute its profits to the Town. The Tourism Development Authority is also legally separate from the Town. However, the Town exercises control over the Tourism Development Authority by appointing its members.

The government-wide financial statements are on Exhibits 1 and 2 of this report.

Fund Financial Statements

The fund financial statements (see Figure 1) provide a more detailed look at the Town's most significant activities. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town of Pilot Mountain, North Carolina, like all other governmental entities in North Carolina, uses fund accounting to ensure and reflect compliance (or non-compliance) with finance-related legal requirements, such as the General Statutes or the Town's budget ordinance. All of the funds of the Town can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Governmental Funds - Governmental funds are used to account for those functions reported as governmental activities in the government-wide financial statements. Most of the Town's basic services are accounted for in governmental funds. These funds focus on how assets can readily be converted into cash flow in and out, and what monies are left at year-end that will be available for spending in the next year. Governmental funds are reported using an accounting method called *modified accrual accounting* that provides a short-term spending focus. As a result, the governmental fund financial statements give the reader a detailed short-term view that helps him or her determine if there are more or less financial resources available to finance the Town's programs. The relationship between government activities (reported in the Statement of Net Position and the Statement of Activities) and governmental funds is described in a reconciliation that is a part of the fund financial statements.

The Town of Pilot Mountain, North Carolina adopts an annual budget for its General Fund, as required by the General Statutes. The budget is a legally adopted document that incorporates input from the citizens of the Town, the management of the Town, and the decisions of the Commissioners about which services to provide and how to pay for them. It also authorizes the Town to obtain funds from identified sources to finance these current period activities. The budgetary statement provided for the General Fund demonstrates how well the Town complied with the budget ordinance and whether or not the Town succeeded in providing the services as planned when the budget was adopted. The budgetary comparison statement uses the budgetary basis of accounting and is presented using the same format, language, and classifications as the legal budget document. The statement shows four columns: 1) the original budget as adopted by the Board; 2) the final budget as amended by the Board; 3) the actual resources, charges to appropriations, and ending balances in the General Fund; and 4) the difference or variance between the final budget and the actual resources and charges.

Proprietary Fund – The Town of Pilot Mountain, North Carolina has a proprietary fund. *Enterprise Funds* are used to report the same functions presented as business-type activities in the government-wide financial statements. The Town uses the enterprise fund to account for its water and sewer activity. This fund is the same as those functions shown in the business-type activities in the Statement of Net Position and the Statement of Activities.

Fiduciary Fund – Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Town of Pilot Mountain, North Carolina has two fiduciary funds, which are agency funds.

Notes to the Financial Statements – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements begin on page 27 of this report.

Other Information – In addition to the basic financial statements and accompanying notes, this report includes certain required supplementary information concerning the Town's progress in funding its obligation to provide pension benefits to its employees. Required supplementary information can be found beginning on page 62 of this report.

Interdependence with Other Entities – The Town depends on financial resources flowing from, or associated with, both the federal government and the State of North Carolina. Because of this dependency, the Town is subject to changes in specific flows of intergovernmental revenues based on modifications to federal and State laws and federal and State appropriations. It is also subject to changes in investment earnings and asset values associated with U.S. Treasury Securities because of actions by foreign government and other holders of publicly held U.S. Treasury Securities.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Government-Wide Financial Analysis
Town of Pilot Mountain, North Carolina's Net Position

Figure 2

	Business-Type					
	Governmental Activities		Activities		Totals	
	2019	2018	2019	2018	2019	2018
Assets:						
Current assets	\$ 789,908	\$ 879,189	\$ (20,345)	\$ 331,442	\$ 769,563	\$ 1,210,631
Capital assets	2,261,464	2,078,352	6,346,227	6,139,327	8,607,691	8,217,679
Non-current assets	252,878	252,878	-	-	252,878	252,878
Deferred outflows of resources	209,251	128,362	56,583	25,319	265,834	153,681
Total assets	<u>3,513,501</u>	<u>3,338,781</u>	<u>6,382,465</u>	<u>6,496,088</u>	<u>9,895,966</u>	<u>9,834,869</u>
Liabilities:						
Current liabilities	117,191	123,380	241,764	212,035	358,955	335,415
Long-term liabilities	502,047	547,524	540,926	623,852	1,042,973	1,171,376
Other non current liabilities	252,878	252,878	-	-	252,878	252,878
Deferred inflows of resources	81,352	11,618	1,899	3,319	83,251	14,937
Total liabilities	<u>953,468</u>	<u>935,400</u>	<u>784,589</u>	<u>839,206</u>	<u>1,738,057</u>	<u>1,774,606</u>
Net Position:						
Net investment in capital assets	2,086,531	1,859,935	5,763,923	5,443,232	7,850,454	7,303,167
Restricted	912,156	534,922	-	-	912,156	534,922
Unrestricted	<u>(438,654)</u>	<u>8,524</u>	<u>(166,047)</u>	<u>213,650</u>	<u>(604,701)</u>	<u>222,174</u>
Total net position	<u>\$ 2,560,033</u>	<u>\$ 2,403,381</u>	<u>\$ 5,597,876</u>	<u>\$ 5,656,882</u>	<u>\$ 8,157,909</u>	<u>\$ 8,060,263</u>

As noted earlier, net position may serve over time as one useful indicator of a government's financial condition. The assets and deferred outflows of resources of the 2019 Audit of the Town of Pilot Mountain, North Carolina exceeded liabilities and deferred inflows of resources by \$8,157,909 as of June 30, 2019. The Town's net position increased by \$97,646 for the fiscal year ended June 30, 2019. However, the largest portion (96%) reflects the Town's investment in capital assets (e.g. land, buildings, machinery, and equipment). The Town of Pilot Mountain, North Carolina uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Town of Pilot Mountain's net investment in capital assets is reported net of the outstanding related debt, the resources needed to repay that debt must be provided by other sources, since the capital assets cannot be used to liquidate these liabilities. An additional portion of the Town of Pilot Mountain, North Carolina's net position, \$912,156 represents resources that are subject to external restrictions on how they may be used. The remaining balance of (\$604,701) is unrestricted.

Several particular aspects of the Town's financial operations influenced the total unrestricted governmental net position:

- Continued success in collecting real property and motor vehicle taxes.
- Continued growth in sales tax collections.
- Continued efforts by the staff to control expenses.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

- Efforts to take care of deferred maintenance and delayed capital expenditures from previous fiscal years caused the expenses to increase this fiscal year.

Town of Pilot Mountain, North Carolina's Changes in Net Position

Figure 3

	Governmental Activities		Business-Type Activities		Totals	
	2019	2018	2019	2018	2019	2018
Revenues:						
Program revenues:						
Charges for services	\$ 271,711	\$ 148,035	\$ 907,038	\$ 891,246	\$ 1,178,749	\$ 1,039,281
Operating grants and contributions	43,900	44,449	-	-	43,900	44,449
Capital grants and contributions	157,304	34,904	197,450	98,100	354,754	133,004
General revenues:						
Property taxes	851,937	823,632	-	-	851,937	823,632
Other taxes	615,918	563,615	-	-	615,918	563,615
Miscellaneous	3,694	8,600	-	33,126	3,694	41,726
Gain on disposal of capital assets	-	-	10,831	497	10,831	497
Total revenues	1,944,464	1,623,235	1,115,319	1,022,969	3,059,783	2,646,204
Expenses:						
General government	104,580	378,451	-	-	104,580	378,451
Public safety	739,034	703,164	-	-	739,034	703,164
Transportation	353,503	148,096	-	-	353,503	148,096
Economic development	126,601	64,493	-	-	126,601	64,493
Environmental protection	349,685	269,913	-	-	349,685	269,913
Cultural and recreation	108,279	141,619	-	-	108,279	141,619
Interest on long-term debt	6,130	6,149	-	-	6,130	6,149
Water and sewer	-	-	1,174,325	1,175,766	1,174,325	1,175,766
Total expenses	1,787,812	1,711,885	1,174,325	1,175,766	2,962,137	2,887,651
Increase (decrease) in net position before transfers	156,652	(88,650)	(59,006)	(152,797)	97,646	(241,447)
Transfers	-	(34,611)	-	34,611	-	-
Increase (decrease) in net position	156,652	(123,261)	(59,006)	(118,186)	97,646	(241,447)
Net position, previously reported	2,403,381	2,553,269	5,656,882	5,783,943	8,060,263	8,337,212
Restatement	-	(26,627)	-	(8,875)	-	(35,502)
Net position, beginning as restated	2,403,381	2,526,642	5,656,882	5,775,068	8,060,263	8,301,710
Net position, ending	\$ 2,560,033	\$ 2,403,381	\$ 5,597,876	\$ 5,656,882	\$ 8,157,909	\$ 8,060,263

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Governmental Activities – Governmental activities increased the Town's net position by \$156,652. The key elements of this increase are as follows:

- Use of general fund balance to pay upfront costs of utility projects.
- Use of Powell Bill reserves for street resurfacing projects.

Business-Type Activities – Business-type activities decreased the Town of Pilot Mountain's net position by \$59,006 thereby offsetting part of the gain in the governmental activities. The key elements of this decrease are as follows:

- The Town continued to make much needed repairs to capital assets in the Water/Sewer fund.

Financial Analysis of the Town's Funds

As noted earlier, the Town of Pilot Mountain uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds – The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of usable resources. Such information is useful in assessing the Town's financing requirements.

The General Fund is the chief operating fund of the Town of Pilot Mountain. At the end of the current fiscal year, the Town of Pilot Mountain's fund balance available in the General Fund was (\$202,288), while the total fund balance reached \$729,868. The Town currently has an available balance of (12%) of general fund expenditures, and total fund balance represents 42% of the same amount.

At June 30, 2019, the governmental funds of the Town of Pilot Mountain reported a combined fund balance of \$772,777 with a net decrease in fund balance of \$74,143. Included in this change in fund balance is a decrease in the fund balance for the General Fund and an increase in the fund balance for the Capital Projects Fund.

General Fund Budgetary Highlights – During the fiscal year, the Town revised the budget on several occasions. Generally, budget amendments fall into one of three categories: 1) amendments made to adjust the estimates that are used to prepare the original budget ordinance once exact information is available; 2) amendments made to recognize new funding amounts from external sources, such as federal and State grants; and 3) increases in appropriations that become necessary to maintain services.

These included an amendment to appropriate additional local option sales tax revenue in order to cover unanticipated expenses in the police department and Pilot Center. In addition, the Town appropriated available contingency to cover certain capital expenses.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Proprietary Fund – The Town of Pilot Mountain's proprietary funds provide the same type of information found in the government-wide statements but in more detail. Unrestricted net position of the Water and Sewer Fund at the end of the fiscal year amounted to (\$166,047). The total decrease in net position for the fund was \$59,006. The change in net position in the Water and Sewer Fund is primarily the result of the charge for depreciation and repair expenses.

Capital Asset and Debt Administration

Capital Assets – The Town of Pilot Mountain's investment in capital assets for its governmental and business-type activities as of June 30, 2019, totals \$8,607,691 (net of accumulated depreciation). These assets include land, buildings, sewer lines, equipment, and vehicles.

Major capital asset transactions during the year include the following:

- The Town spent \$256,931 for construction in progress for capital projects during the fiscal year.
- The Town spent \$552,592 on water and sewer fund capital projects during the fiscal year.

Town of Pilot Mountain, North Carolina's Capital Assets

Figure 4

	Governmental Activities		Business-Type Activities		Totals	
	2019	2018	2019	2018	2019	2018
Land	\$ 316,040	\$ 316,040	\$ 168,864	\$ 168,864	\$ 484,904	\$ 484,904
Building and systems	1,427,728	1,480,501	5,374,161	5,705,426	6,801,889	7,185,927
Machinery and equipment	51,960	81,784	77,841	116,473	129,801	198,257
Infrastructure	93,342	97,949	-	-	93,342	97,949
Vehicles and motorized equipment	80,364	66,979	54,094	29,889	134,458	96,868
Construction in progress	292,030	35,099	671,267	118,675	963,297	153,774
Total	\$ 2,261,464	\$ 2,078,352	\$ 6,346,227	\$ 6,139,327	\$ 8,607,691	\$ 8,217,679

Additional information on the Town's capital assets can be found in the notes to the basic financial statements.

Long-Term Debt – As of June 30, 2019, the Town had total debt outstanding of \$1,308,990. Of this amount, \$507,389 is debt backed by the full faith and credit of the Town, \$122,667 is secured by a building, and \$127,181 is secured by equipment. The remainder of the Town's debt is secured solely by specified revenue sources.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Outstanding Debt

Figure 5

	Governmental Activities		Business-Type Activities		Totals	
	2019	2018	2019	2018	2019	2018
Loan agreement	\$ -	\$ -	\$ 136,072	\$ 163,286	\$ 136,072	\$ 163,286
General obligation bonds	-	-	112,000	125,000	112,000	125,000
Promissory note	122,667	141,060	-	-	122,667	141,060
Equipment loan payable	35,629	52,866	35,629	52,866	71,258	105,732
Water meter project	-	-	259,317	307,088	259,317	307,088
Vehicle loan payable	16,637	24,491	39,286	47,855	55,923	72,346
Compensated absences	61,827	50,437	43,957	28,075	105,784	78,512
Total OPEB liability	19,109	22,940	6,369	7,646	25,478	30,586
Total pension liability (LEO)	149,332	250,078	-	-	149,332	250,078
Net pension liability (LGERS)	203,369	99,569	67,790	33,190	271,159	132,759
Total	\$ 608,570	\$ 641,441	\$ 700,420	\$ 765,006	\$ 1,308,990	\$ 1,406,447

Town of Pilot Mountain's Outstanding Debt

The Town of Pilot Mountain's total debt decreased by \$97,457 (7%) during the past fiscal year.

North Carolina's general statutes limit the amount of general obligation debt that a unit of government can issue to 8 percent of the total assessed value of taxable property located within that government's boundaries. The legal debt margin for the Town of Pilot Mountain is \$10,337,416.

Additional information regarding the Town of Pilot Mountain's long-term debt can be found in Note 3 of this report.

Economic Factors and Next Year's Budgets and Rates

The following key economic indicators reflect the growth and prosperity of the Town.

The Town's economy has not recovered as quickly as the State and national economies. However, the Town has seen growth in sales tax revenues and expects that moderate growth to continue.

Budget Highlights for the Fiscal Year Ended June 30, 2019

Governmental Activities:

- The Board of Commissioners continued to make capital expenditures that were deferred during the economic downturn.
- The Board made minor adjustments to the fee schedule to ensure that our fees were covering the cost to provide service.

MANAGEMENT'S DISCUSSION AND ANALYSIS
June 30, 2019

Business-type Activities:

- The Board increased the water/sewer rates for the second year in a row. The Board plans to continue these moderate rate increases over the next several years.
- The Board of Commissioners made capital expenditures that were deferred during the economic downturn.

Requests for Information

This report is designed to provide an overview of the Town's finances for those with an interest in this area. Questions concerning any of the information found in this report or requests for additional information should be directed to Michael Boaz, Town Manager/Finance Officer or Holly Utt, Town Clerk, Town of Pilot Mountain, 124 West Main Street, Box 1, Pilot Mountain, NC 27041. One can also call (336) 368-2248, visit our website at www.pilotmountainnc.org or send an email to mboaz@pilotmountainnc.org or hutt@pilotmountainnc.org.

BASIC FINANCIAL STATEMENTS

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Net Position
June 30, 2019

	Primary Government		
	Governmental Activities	Business-Type Activities	Total
Assets			
Current assets:			
Cash and cash equivalents	\$ 127,435	\$ 20,976	\$ 148,411
Taxes receivables, net	27,181	-	27,181
Accounts receivable, net	3,896	154,035	157,931
Due from other governments	182,503	212,610	395,113
Due from component unit	2,626	-	2,626
Internal balances	445,566	(445,566)	-
Inventory	-	-	-
Prepaid items	-	-	-
Restricted cash and cash equivalents	701	37,600	38,301
Total current assets	<u>789,908</u>	<u>(20,345)</u>	<u>769,563</u>
Non-current assets:			
Capital assets:			
Land, non-depreciable improvements, and construction in progress	608,070	840,131	1,448,201
Other capital assets, net of depreciation	1,653,394	5,506,096	7,159,490
Total capital assets	<u>2,261,464</u>	<u>6,346,227</u>	<u>8,607,691</u>
Grant repayment	252,878	-	252,878
Security deposit	-	-	-
Total non-current assets	<u>2,514,342</u>	<u>6,346,227</u>	<u>8,860,569</u>
Total assets	<u>3,304,250</u>	<u>6,325,882</u>	<u>9,630,132</u>
Deferred Outflows of Resources			
Pension deferrals	209,251	56,583	265,834
Total deferred outflow of resources	<u>209,251</u>	<u>56,583</u>	<u>265,834</u>
Liabilities			
Current liabilities:			
Accounts payable	10,668	44,670	55,338
Current portion of long-term liabilities	106,523	159,494	266,017
Payable from restricted assets	-	37,600	37,600
Total current liabilities	<u>117,191</u>	<u>241,764</u>	<u>358,955</u>
Long-term liabilities:			
Grant repayment	252,878	-	252,878
Due in more than one year	502,047	540,926	1,042,973
Total long-term liabilities	<u>754,925</u>	<u>540,926</u>	<u>1,295,851</u>
Total liabilities	<u>872,116</u>	<u>782,690</u>	<u>1,654,806</u>
Deferred Inflows of Resources			
Pension deferrals	81,352	1,899	83,251
Total deferred inflow of resources	<u>81,352</u>	<u>1,899</u>	<u>83,251</u>
Net Position			
Net investment in capital assets	2,086,531	5,763,923	7,850,454
Restricted for:			
Working capital	-	-	-
Stabilization by State Statute	911,455	-	911,455
Streets-Powell Bill	701	-	701
Unrestricted	(438,654)	(166,047)	(604,701)
Total net position	<u>\$ 2,560,033</u>	<u>\$ 5,597,876</u>	<u>\$ 8,157,909</u>

The notes to the financial statements are an integral part of this statement

Exhibit 1

Pilot Mountain ABC Board	Pilot Mountain Tourism Development Authority
\$ 283,086	\$ 43,395
-	-
-	2,421
-	-
-	-
127,413	-
2,460	-
-	-
<u>412,959</u>	<u>45,816</u>
-	-
8,884	-
<u>8,884</u>	-
-	-
5,000	-
13,884	-
<u>426,843</u>	<u>45,816</u>
14,044	-
<u>14,044</u>	-
118,126	1,044
-	-
-	-
<u>118,126</u>	<u>1,044</u>
-	-
16,369	-
16,369	-
<u>134,495</u>	<u>1,044</u>
687	-
<u>687</u>	-
8,884	-
37,565	-
-	-
-	-
259,256	44,772
<u>\$ 305,705</u>	<u>\$ 44,772</u>

The notes to the financial statements are an integral part of this statement

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Statement of Activities

Year Ended June 30, 2019

	Expenses	Program Revenues		
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions
Functions/Programs				
Primary government:				
Governmental activities:				
General government	\$ 104,580	\$ 163,926	\$ -	\$ -
Public safety	739,034	2,091	-	-
Transportation	353,503	-	43,900	50,000
Economic development	126,601	35,000	-	-
Environmental protection	349,685	70,694	-	107,304
Cultural and recreation	108,279	-	-	-
Interest on long-term debt	6,130	-	-	-
Total governmental activities	<u>1,787,812</u>	<u>271,711</u>	<u>43,900</u>	<u>157,304</u>
Business-type activities:				
Water and sewer	<u>1,174,325</u>	<u>907,038</u>	<u>-</u>	<u>197,450</u>
Total business-type activities	<u>1,174,325</u>	<u>907,038</u>	<u>-</u>	<u>197,450</u>
Total primary government	<u>\$ 2,962,137</u>	<u>\$ 1,178,749</u>	<u>\$ 43,900</u>	<u>\$ 354,754</u>
Component units:				
ABC Board	\$ -	\$ -	\$ -	\$ -
Tourism Development Authority	<u>34,983</u>	<u>35,590</u>	<u>-</u>	<u>-</u>
Total component units	<u>\$ 34,983</u>	<u>\$ 35,590</u>	<u>\$ -</u>	<u>\$ -</u>

General Revenues:

Taxes:

- Property taxes, levied for general purpose
- Unrestricted intergovernmental revenues
- Unrestricted investment earnings
- Miscellaneous
- Gain on disposal of capital assets
- Total general revenues and transfers

Change in net position

Net position, beginning

Net position - ending

The notes to the financial statements are an integral part of this statement

Net (Expense) Revenue and Changes in Net Position				
Primary Government			Pilot Mountain ABC Board	Pilot Mountain Tourism Development Authority
Governmental Activities	Business-type Activities	Total		
\$ 59,346	\$ -	\$ 59,346	\$ -	\$ -
(736,943)	-	(736,943)	-	-
(259,603)	-	(259,603)	-	-
(91,601)	-	(91,601)	-	-
(171,687)	-	(171,687)	-	-
(108,279)	-	(108,279)	-	-
(6,130)	-	(6,130)	-	-
<u>(1,314,897)</u>	<u>-</u>	<u>(1,314,897)</u>	<u>-</u>	<u>-</u>
-	(69,837)	(69,837)	-	-
-	(69,837)	(69,837)	-	-
<u>(1,314,897)</u>	<u>(69,837)</u>	<u>(1,384,734)</u>	<u>-</u>	<u>-</u>
-	-	-	63,338	-
-	-	-	-	607
-	-	-	<u>63,338</u>	<u>607</u>
851,937	-	851,937	-	-
608,930	-	608,930	-	-
6,988	-	6,988	-	-
3,694	-	3,694	-	-
-	10,831	10,831	-	-
<u>1,471,549</u>	<u>10,831</u>	<u>1,482,380</u>	<u>-</u>	<u>-</u>
156,652	(59,006)	97,646	63,338	607
2,403,381	5,656,882	8,060,263	242,367	44,165
<u>\$ 2,560,033</u>	<u>\$ 5,597,876</u>	<u>\$ 8,157,909</u>	<u>\$ 305,705</u>	<u>\$ 44,772</u>

Balance Sheet

Governmental Funds

June 30, 2019

	Major Governmental Funds		Total Non-Major Funds	Total Governmental Funds
	General Fund	Landfill Remediation		
Assets				
Cash and cash equivalents	\$ 75,428	\$ -	\$ 52,007	\$ 127,435
Restricted cash	701	-	-	701
Receivables, net:				
Taxes	27,181	-	-	27,181
Other	256,774	-	-	256,774
Due from other governments	117,952	64,551	-	182,503
Due from component unit	2,626	-	-	2,626
Due from other funds	513,385	-	-	513,385
Total assets	<u>\$ 994,047</u>	<u>\$ 64,551</u>	<u>\$ 52,007</u>	<u>\$ 1,110,605</u>
Liabilities				
Accounts payable and accrued liabilities	\$ 254,448	\$ 2,268	\$ 6,830	\$ 263,546
Due to other funds	3,268	64,551	-	67,819
Total liabilities	<u>257,716</u>	<u>66,819</u>	<u>6,830</u>	<u>331,365</u>
Deferred Inflow of Resources				
Property taxes receivable	6,463	-	-	6,463
	<u>6,463</u>	<u>-</u>	<u>-</u>	<u>6,463</u>
Fund Balances				
Restricted for:				
Stabilization by State Statue	911,455	-	-	911,455
Streets	701	-	-	701
Assigned:				
Capital project funds	-	-	45,177	45,177
Subsequent year's expenditures	20,000	-	-	20,000
Unassigned	(202,288)	(2,268)	-	(204,556)
Total fund balances	<u>729,868</u>	<u>(2,268)</u>	<u>45,177</u>	<u>772,777</u>
Total liabilities, deferred inflows of resources and fund balances	<u>\$ 994,047</u>	<u>\$ 64,551</u>	<u>\$ 52,007</u>	<u>\$ 1,110,605</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Exhibit 4

Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position

Governmental Funds

June 30, 2019

Amounts reported for governmental activities in the statement of net position

(Exhibit 1) are different because:

Total Fund Balance, Governmental Funds		\$ 772,777
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds:		
Gross capital assets at historical cost	\$ 3,811,203	
Less accumulated depreciation	<u>1,549,739</u>	2,261,464
Earned revenues considered deferred inflows of resources in fund statements		6,463
Long-term liabilities used in governmental activities are not financial uses and therefore are not reported in the funds:		
Compensated absences	(61,827)	
Long-term debt	(174,933)	
Total pensions liability (LEO)	(149,332)	
Net pension liability (LGRS)	(203,369)	
OPEB liability	<u>(19,109)</u>	(608,570)
Deferred resources related to pensions are not reported in the funds:		
Outflows of recourses	209,251	
Inflows of recourses	<u>(81,352)</u>	<u>127,899</u>
Net position of governmental activities		<u><u>\$ 2,560,033</u></u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Revenues, Expenditures, and Changes in Fund Balances
Governmental Funds
Year Ended June 30, 2019

Exhibit 5

	Major Governmental Funds		Total Non-Major Funds	Total Governmental Funds
	General Fund	Landfill Remediation		
Revenues				
Ad valorem taxes	\$ 848,280	\$ -	\$ -	\$ 848,280
Unrestricted intergovernmental	582,342	-	50,000	632,342
Restricted intergovernmental	108,632	107,304	-	215,936
Permits and fees	2,980	-	-	2,980
Investment earnings	6,988	-	-	6,988
Miscellaneous	230,587	-	-	230,587
Total revenues	<u>1,779,809</u>	<u>107,304</u>	<u>50,000</u>	<u>1,937,113</u>
Expenditures				
Current:				
General government	353,197	-	-	353,197
Public safety	728,501	-	-	728,501
Transportation	178,041	-	155,323	333,364
Economic development	143,469	-	-	143,469
Environmental protection	228,513	109,377	-	337,890
Culture and recreation	68,915	-	-	68,915
Debt service:				
Principal	43,484	-	-	43,484
Interest and other charges	6,130	-	-	6,130
Total expenditures	<u>1,750,250</u>	<u>109,377</u>	<u>155,323</u>	<u>2,014,950</u>
Excess of revenues over (under) expenditures	<u>29,559</u>	<u>(2,073)</u>	<u>(105,323)</u>	<u>(77,837)</u>
Other Financing Sources (Uses)				
Transfer in from other funds	-	-	150,500	150,500
Transfer out to other funds	(150,500)	-	-	(150,500)
Sale of capital assets	3,694	-	-	3,694
Total other financing sources (uses)	<u>(146,806)</u>	<u>-</u>	<u>150,500</u>	<u>3,694</u>
Net change in fund balances	<u>(117,247)</u>	<u>(2,073)</u>	<u>45,177</u>	<u>(74,143)</u>
Fund balances, beginning	<u>847,115</u>	<u>(195)</u>	<u>-</u>	<u>846,920</u>
Fund balances (deficit), ending	<u>\$ 729,868</u>	<u>\$ (2,268)</u>	<u>\$ 45,177</u>	<u>\$ 772,777</u>

The notes to the financial statements are an integral part of this statement

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Exhibit 6

Reconciliation of the Governmental Funds Revenues, Expenditures, and Changes in Fund Balances to the Statement of Activities
Governmental Funds
Year Ended June 30, 2019

Amounts reported for governmental activities in the statement of net position are different because:

Net changes in fund balances - total governmental funds \$ (74,143)

Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of these assets is allocated over their estimated useful life and reported as depreciation expense. This is the amount by which capital outlays exceeded depreciation in the current period.

Capital outlay expenditures which were capitalized	296,653	
Depreciation expense for governmental activities	<u>(113,541)</u>	183,112

Contributions to the pension plan in the current fiscal year are not included on the Statement of Activities		47,769
--	--	--------

Benefit payments paid and administrative expense for the LEOSSA are not included on the Statement of Activities		16,149
---	--	--------

Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds.		
Change in unavailable revenue for tax revenues		3,657

The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction has any effect on net position. This amount is the net effect of these differences in the treatment of long-term debt and related items.		
Principal payments on long-term debt	<u>43,484</u>	43,484

Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.		
Compensated absences	(11,390)	
OPEB plan expense	3,831	
Pension expenses	<u>(55,817)</u>	<u>(63,376)</u>

Total changes in net position of governmental activities		<u>\$ 156,652</u>
--	--	-------------------

Statement of Revenues, Expenditures, and Changes in Fund Balances - Annual Budget and Actual

General Fund

Year Ended June 30, 2019

	General Fund			Variance with Final Budget - Positive (Negative)
	Original	Final Budget	Actual Amounts	
Revenues				
Ad valorem taxes	\$ 834,280	\$ 854,280	\$ 848,280	\$ (6,000)
Unrestricted intergovernmental	560,810	560,810	582,342	21,532
Restricted intergovernmental	45,220	69,720	108,632	38,912
Permits and fees	2,000	2,000	2,980	980
Investment earnings	11,000	11,000	6,988	(4,012)
Miscellaneous	303,450	308,750	230,587	(78,163)
Total revenues	<u>1,756,760</u>	<u>1,806,560</u>	<u>1,779,809</u>	<u>(26,751)</u>
Expenditures				
Current:				
General government	455,820	353,240	353,197	43
Public safety	665,170	728,502	728,501	1
Transportation	272,740	178,050	178,041	9
Economic development	-	143,520	143,469	51
Environmental protection	214,740	228,540	228,513	27
Cultural and recreation	55,620	68,950	68,915	35
Debt service:				
Principal retirement	49,620	43,490	43,484	6
Interest and other charges	-	6,130	6,130	-
Contingency	43,050	-	-	-
Total expenditures	<u>1,756,760</u>	<u>1,750,422</u>	<u>1,750,250</u>	<u>172</u>
Revenues over (under) expenditures	<u>-</u>	<u>56,138</u>	<u>29,559</u>	<u>(26,579)</u>
Other Financing Sources (Uses)				
Transfers to other funds	-	(150,500)	(150,500)	-
Sale of capital assets	-	-	3,694	3,694
Total other financing sources (uses)	<u>-</u>	<u>(150,500)</u>	<u>(146,806)</u>	<u>3,694</u>
Fund balance appropriated	<u>-</u>	<u>94,362</u>	<u>-</u>	<u>(94,362)</u>
Net changes in fund balances	<u>\$ -</u>	<u>\$ -</u>	<u>(117,247)</u>	<u>\$ (117,247)</u>
Fund balances, beginning			<u>847,115</u>	
Fund balances, ending			<u>\$ 729,868</u>	

The notes to the financial statements are an integral part of this statement

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Net Position
Proprietary Fund
June 30, 2019

Exhibit 8

	Major Enterprise Fund Water and Sewer Fund
Assets	
Current assets:	
Cash and equivalents	\$ 20,976
Account receivables, net	154,035
Due from other governments	9,160
Grant receivable	203,450
Restricted cash and cash equivalents	37,600
Total current assets	<u>425,221</u>
Noncurrent assets:	
Capital assets:	
Land and other non-depreciable assets	840,131
Other capital asset, net of depreciation	5,506,096
Total noncurrent assets	<u>6,346,227</u>
Total assets	<u>6,771,448</u>
Deferred Outflows of Resources	
Pension deferrals	56,583
Total deferred outflows of resources	<u>56,583</u>
Liabilities	
Current liabilities:	
Accounts payable and accrued liabilities	39,735
Accrued interest payable	4,935
Current portion of long-term liabilities	159,494
Due to other funds	445,566
Liabilities payable from restricted assets - customer deposits	37,600
Total current liabilities	<u>687,330</u>
Long-term liabilities:	
Due in more than one year	540,926
Total liabilities	<u>1,228,256</u>
Deferred Inflows of Resources	
Pension deferrals	1,899
Total deferred inflows of resources	<u>1,899</u>
Net Position	
Net investment in capital assets	5,763,923
Unrestricted	(166,047)
Total net position	<u>\$ 5,597,876</u>

The notes to the financial statements are an integral part of this statement

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Revenues, Expenses and Changes in Net Position
Proprietary Fund
Year Ended June 30, 2019

Exhibit 9

	Major Enterprise Fund <u>Water and Sewer Fund</u>
Operating revenues:	
Water and sewer charges	\$ 818,117
Other operating revenues	88,921
Total operating revenues	<u>907,038</u>
Operating expenses:	
Sewer department	205,652
Water administration	136,520
Sewer treatment	193,358
Line maintenance	236,866
Depreciation	384,041
Total operating expenses	<u>1,156,437</u>
Operating loss	<u>(249,399)</u>
Non-operating revenues (expenses):	
Gain on sale of capital assets	10,831
Interest and other charges	<u>(17,888)</u>
Total non-operating expenses	<u>(7,057)</u>
Net loss before contributions and transfers	<u>(256,456)</u>
Capital contributions	<u>197,450</u>
Change in net position	<u>(59,006)</u>
Total net position, beginning	<u>5,656,882</u>
Total net position, ending	<u><u>\$ 5,597,876</u></u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Cash Flows
Proprietary Fund
Year Ended June 30, 2019

Exhibit 10

	Major Enterprise Fund
	Water and Sewer Fund
Cash flows from operating activities:	
Cash received from customers	\$ 898,114
Cash paid for goods and services	(515,759)
Cash paid on behalf of employees for services	(350,577)
Net cash provided by operating activities	<u>31,778</u>
Cash flows from noncapital financing activities:	
Increase in due to other funds	448,834
Net cash provided by noncapital financing activities	<u>448,834</u>
Cash flows from capital and related financing activities:	
Acquisition and construction of capital assets	(590,941)
Principal paid on long-term liabilities	(113,791)
Interest paid on long-term liabilities	(17,888)
Capital contributions	197,450
Proceeds from the sale of capital assets	10,831
Net cash used in capital and related financing activities	<u>(514,339)</u>
Net decrease in cash and cash equivalents	(33,727)
Balances, beginning	92,303
Balances, ending	<u>\$ 58,576</u>

Statement of Cash Flows (Continued)

Proprietary Fund

Year Ended June 30, 2019

Reconciliation of operating loss to net cash provided by operating activities:

Operating loss	\$ (249,399)
Adjustments to reconcile operating loss to net cash provided by operating activities:	
Depreciation	384,041
Changes in assets and liabilities:	
(Increase) decrease in:	
Accounts receivable	(18,846)
Due from other governments	9,922
Grant receivable	(121,850)
Deferred outflows of resources - pensions	(31,264)
Increase (decrease) in:	
Accounts payable and accrued liabilities	9,044
Customers deposits	2,345
Compensated absences	15,882
Net pension liability	34,600
OPEB liability	(1,277)
Deferred inflows of resources - pensions	(1,420)
Total adjustments	<u>281,177</u>
Net cash provided by operating activities	<u>\$ 31,778</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Fiduciary Net Position
Fiduciary Fund
Year Ended June 30, 2019

Exhibit 11

	<u>Agency Fund</u>
Assets	
Cash and cash equivalents	<u>\$ 20,836</u>
Total assets	<u><u>\$ 20,836</u></u>
Liabilities	
Liabilities:	
Intergovernmental payable	<u>\$ 20,836</u>
Total liabilities	<u><u>\$ 20,836</u></u>

NOTES TO THE FINANCIAL STATEMENTS

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Town of Pilot Mountain, North Carolina (the "Town") conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant accounting policies:

Reporting Entity

The Town of Pilot Mountain, North Carolina is a municipal corporation that is governed by an elected mayor and a four-member council. As required by generally accepted accounting principles, these financial statements present the Town and its component units, legally separate entities for which the Town is financially accountable. The discretely presented component units presented below are reported in separate columns in the Town's financial statements in order to emphasize that they are legally separate from the Town.

Pilot Mountain ABC Board

The members of the ABC Board's governing board are appointed by the Town. In addition, the ABC Board is required by State statute to distribute its surpluses to the General Fund of the Town. The ABC Board, which has a June 30 year-end, is presented as if it were a proprietary fund (discrete presentation). Complete financial statements for the ABC Board may be obtained from the entity's administrative offices at Pilot Mountain ABC Board, P.O. Box 1478, Pilot Mountain, NC 27041.

Pilot Mountain Tourism Development Authority

The members of the Tourism Development Authority's governing board are appointed by the Town. In addition, the Town of Pilot Mountain transfers all of the occupancy tax collected to the Tourism Development Authority to be used to promote tourism. The Tourism Development Authority, which has a June 30 year-end, is presented as if it were a proprietary fund (discrete presentation). A separate report was not issued for the Tourism Development Authority.

Basis of Presentation

Government-Wide Statements: The statement of net position and the statement of activities display information about the primary government and its component units. These statements include the financial activities of the overall government. Eliminations have been made to minimize the double counting of internal activities. These statements distinguish between the *governmental* and *business-type activities* of the Town. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. Business-type activities are financed in whole or in part by fees charged to external parties.

The statement of activities presents a comparison between direct expenses and program revenues for the different business-type activities of the Town and for each function of the Town's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Indirect expense allocations that have been made in the funds have been reversed for the statement of activities. Program revenues include (a) fees and charges paid by the recipients of goods or services offered by the programs, and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

Separate financial statements are provided for fiduciary funds even though they are excluded from the government-wide financial statements.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fund Financial Statements: The fund financial statements provide information about the Town's funds, including fiduciary funds. Separate statements for each fund category – *governmental, proprietary and fiduciary* are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, each displayed in a separate column. All remaining governmental and enterprise funds are aggregated and reported as non-major funds.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Non-operating revenues, such as subsidies result from non-exchange transactions. Other non-operating revenues are ancillary activities such as investment earnings.

The Town reports the following major governmental funds:

General Fund – This fund is the general operating fund of the Town. The General Fund accounts for all financial resources except those that are required to be accounted for in another fund. The primary revenue sources are ad valorem taxes, State grants, and various other taxes and licenses. The primary expenditures are for administration, public works, street maintenance and construction, and sanitation services.

Landfill Rehabilitation Project Capital Project Fund – This fund is used to account for the rehabilitation expenses of the Town's landfill.

The Town reports the following non-major governmental fund:

Streetscape Capital Project Fund – This fund is used to account for planned upgrade to the streetscape on Main and Depot Street.

Street Resurfacing Capital Project Fund – This fund is used to account for resurfacing the Town's maintained streets.

The Town reports the following major enterprise fund:

Water and Sewer Fund – This fund is used to account for the Town's water and sewer operations.

The Town reports the following fund type:

Agency Fund – Agency funds are custodial in nature and do not involve the measurement of operating results. An agency fund is used to account for assets the Town holds on behalf of others. The Town reports the following agency funds:

Mount Pilot Now Agency Fund

The Town maintains fiduciary responsibility over the bank account for Mount Pilot Now.

Pilot Mountain Area Business Association Committee Agency Fund

The Town maintains fiduciary responsibility over the bank account for the Pilot Mountain Area Business Association Committee.

Measurement Focus and Basis of Accounting

In accordance with North Carolina General Statutes, all funds of the Town are maintained during the year using the modified accrual basis of accounting.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Government-Wide and Proprietary Fund Financial Statements - The government-wide, proprietary fund, and fiduciary fund financial statements are reported using the economic resources measurement focus. The government-wide, proprietary, and fiduciary fund financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the Town gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants, and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied. Revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Town's enterprise funds are charges to customers for sales and services. The Town also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the water and sewer system. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Governmental Fund Financial Statements - Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under capital leases are reported as other financing sources.

The Town considers all revenues available if they are collected within 90 days after year end, except for property taxes. Ad valorem taxes receivable are not accrued as revenue because the amount is not susceptible to accrual. At June 30, taxes receivable for property other than motor vehicles are materially past due and are not considered to be an available resource to finance the operations of the current year. Also, as of September 1, 2013, State law altered the procedures for the assessment and collection of property taxes on registered motor vehicles in North Carolina. Effective with this change in the law, the State of North Carolina is responsible for billing and collecting the property taxes on registered motor vehicles on behalf of all municipalities and special tax districts. Property taxes are due when vehicles are registered. The billed taxes are applicable to the fiscal year in which they are received. Uncollected taxes that were billed in periods prior to September 1, 2013 and for limited registration plates are shown as a receivable in these financial statements and are offset by deferred inflows of resources.

Sales taxes and certain intergovernmental revenues, such as the beer and wine tax, collected and held by the State at year-end on behalf of the Town are recognized as revenue. Sales taxes are considered a shared revenue for the Town of Pilot Mountain because the tax is levied by Surry County and then remitted to and distributed by the State. Most intergovernmental revenues and sales and services are not to accrual because generally they are not susceptible to accrual because generally they are not measurable until received in cash. All taxes, including those dedicated for specific purposes are reported as general revenues rather than program revenues.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Under the terms of grant agreements, the Town funds certain programs by a combination of specific cost-reimbursement grants, categorical block grants, and general revenues. Thus, when program expenses are incurred, there is both restricted and unrestricted net position available to finance the program. It is the Town's policy to first apply cost-reimbursement grant resources to such programs, followed by categorical block grants, and then by general revenues.

Budgetary Data

The Town's budgets are adopted as required by North Carolina General Statutes. An annual budget is adopted for the General and Proprietary Fund. All annual appropriations lapse at the fiscal year-end. Project ordinances are adopted for the Landfill Rehabilitation Project, Water Meter, Water/Sewer Interconnection/Regionalization Study, Lola Lane Sewer Repair Project, and Water and Sewer Infrastructure funds. The Proprietary Fund projects are consolidated with their respective operating fund for reporting purposes. All budgets are prepared using the modified accrual basis of accounting. Expenditures may not legally exceed appropriations at the functional level for all annually budgeted funds and at the project level for the multi-year funds. All amendments must be approved by the governing board and the board must adopt an interim budget that covers that time until the annual ordinance can be adopted.

Assets, Liabilities, Deferred Outflows/Inflows of Resources, and Fund Equity

Deposits and Investments

All deposits of the Town and its component units are made in board-designated official depositories and are secured as required by State law [G.S. 159-31]. The Town and its component units may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the Town and its component units may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

State law [G.S. 159-30(c)] authorizes the Town and its component units to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and bankers' acceptances and the North Carolina Capital Management Trust (NCCMT). The Town's and component units' investments are reported at fair value. Non-participating interest earning contracts are accounted for at cost. The NCCMT Government Portfolio, a SEC-registered (2a-7) external investment pool, is measured at fair value. The NCCMT Term Portfolio is bond fund, has no rating and is measured at fair value. As of June 30, 2019, the Term Portfolio has a duration of .11 years. Because the NCCMT Government and Term Portfolios have a weighted average maturity of less than 90 days, they are presented as an investment with a maturity of less than 6 months.

Cash and Cash Equivalents

The Town pools money from several funds to facilitate disbursement and investment and to maximize investment income and considers all cash and investments to be cash and cash equivalents. The ABC Board and the Tourism Development Authority consider all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash and cash equivalents.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Restricted Assets

Customer deposits held by the Town before any services are supplied are restricted to the service for which the deposit was collected. Powell Bill funds are also classified as restricted cash because it can be expended only for the purposes outlined in G.S. 136-41.1 through 136-41.4.

Governmental Activities:

General Fund - Streets	\$ 701
Total Governmental Activities	<u>701</u>

Business-Type Activities:

Water and Sewer Fund - Customer deposits	<u>37,600</u>
Total Business-Type Activities	<u>37,600</u>
Total Restricted Cash	<u>\$ 38,301</u>

Ad Valorem Taxes Receivable

In accordance with State law [G.S. 105-347 and G.S. 159-13(a)], the Town levies ad valorem taxes on property other than motor vehicles on July 1st, the beginning of the fiscal year. The taxes are due on September 1st (lien date); however, interest does not accrue until the following January 6th. These taxes are based on the assessed values as of January 1, 2018. As allowed by State law, the Town has established a schedule of discounts that apply to taxes which are paid prior to the due date. In the Town's General Fund, ad valorem tax revenues are reported net of such discounts.

Allowance for Doubtful Accounts

All receivables that historically experience uncollectible accounts are shown net of an allowance for doubtful accounts. This amount is estimated by analyzing the percentage of receivables that were written off in prior years. The amounts presented in the Balance Sheet and the Statement of Net Position for the year ended June 30, 2019 is net of the following allowances for doubtful accounts for taxes receivable in the amount of \$-0-.

Inventory and Prepaid Items

The inventories of the ABC Board are valued at the lower of cost (first-in, first-out) or net realizable value. The inventories of the ABC Board consist of goods held for sale. The cost of these inventories is expensed when consumed rather than when purchased. Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements and expensed as the items are used.

Capital Assets

Capital assets are defined by the government as assets with an initial, individual cost of more than a certain cost and an estimated useful life in excess of two years. Minimum capitalization costs are set at \$5,000. Donated capital assets received prior to June 15, 2015 are recorded at their estimated fair value at the date of donation. Donated capital assets received after June 15, 2015 are recorded at acquisition value. All other purchased or constructed capital assets are reported at cost or estimated historical cost. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital assets of the Town are depreciated using the straight-line method over the following estimated useful lives:

<u>Asset Class</u>	<u>Estimated Useful Lives</u>
Buildings and systems	20 to 50 years
Infrastructure	30 years
Plant and distribution systems	40 years
Equipment	3 to 10 years
Furniture and maintenance equipment	3 to 20 years
Vehicles	3 to 20 years

Property and equipment of the ABC Board are depreciated over their useful lives on a straight-line basis as follows:

<u>Asset Class</u>	<u>Estimated Useful Lives</u>
Equipment	5 to 10 years

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *Deferred Outflows of Resources*, represents a consumption of net position that applies to a future period and so will not be recognized as an expense or expenditure until then. The Town has an item that meets this criterion which is the pension deferrals for the 2019 fiscal year. In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *Deferred Inflows of Resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until then. The Town has two items that meet the criterion for this category – property taxes receivable and pension deferrals.

Long-Term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts, are deferred and amortized over the life of the bonds using the straight-line method that approximates the effective interest method. Bonds payable are reported net of the applicable bond premiums or discount. Bond issuance costs, except for prepaid insurance costs, are expensed in the reporting period in which they are incurred. Prepaid insurance costs are expensed over the life of the debt.

In fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Compensated Absences

The vacation policy of the Town provides for the accumulation of up to thirty days earned vacation leave. Any unused vacation at the end of each calendar year in excess of the thirty days is converted to sick leave. For the Town's government-wide and proprietary funds, an expense and a liability for compensated absences and the salary-related payments are recorded as the leave is earned. The Town has assumed a first-in, first-out method of using accumulated compensated time. The portion of that time that is estimated to be used in the next fiscal year has been designated as a current liability in the government-wide financial statements.

The Town's sick leave policies provide for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave accumulated at the time of retirement may be used in the determination of length of service for retirement benefit purposes. Since the Town does not have any obligation for the accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

Upon initial eligibility, ABC Board employees earn 96 vacation hours per year and after 10 years of eligible service, 144 vacation hours per year. Unused vacation at the end of each calendar year may not be carried over to the next year.

ABC Board employees can accumulate an unlimited amount of sick leave. Sick leave may be used in the determination of length of service for retirement benefit purposes. Since the ABC Board has no obligation for accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

Net Position

Net Position - Net position in the government-wide and proprietary fund financial statements are classified as net investment in capital assets; restricted; and unrestricted. Restricted net position represents constraints on resources that are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments, or imposed by law through State statute.

Fund Balances

In the governmental fund financial statements, fund balance is composed of two classifications designed to disclose the hierarchy of constraints placed on how fund balance can be spent.

The governmental fund types classify fund balances as follows:

Restricted Fund Balance - This classification includes amounts that are restricted to specific purposes externally imposed by creditors or imposed by law.

Restricted for Stabilization by State statute - North Carolina G.S. 159-8 prohibits units of government from budgeting or spending a portion of their fund balance. This is one of several statutes enacted by the North Carolina State Legislature in the 1930's that were designed to improve and maintain the fiscal health of local government units. Restricted by State statute (RSS), is calculated at the end of each fiscal year for all annually budgeted funds. The calculation in G.S. 159-8(a) provides a formula for determining what portion of fund balance is available for appropriation. The amount of fund balance not available for appropriation is what is known as "restricted by State statute". *Appropriated fund balance in any fund shall not exceed the sum of cash and investments minus the sum of liabilities, encumbrances, and deferred revenues arising from cash receipts, as those figures stand at the close of the fiscal year next preceding the budget.* Per GASB guidance, RSS is considered a resource upon which a restriction is "imposed by law through constitutional provisions or enabling legislation." RSS

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

is reduced by inventories and prepaids as they are classified as nonspendable. Outstanding Encumbrances are included within RSS. RSS is included as a component of Restricted Net position and Restricted fund balance on the face of the balance sheet.

Restricted for Streets - Powell Bill portion of fund balance that is restricted by revenue source for street construction and maintenance expenditures. This amount represents the balance of the total unexpended Powell Bill funds.

Assigned fund balance – portion of fund balance that the Town intends to use for specific purposes:

Assigned for capital projects – portion of fund balance that has been budgeted by the Board for construction of various capital projects.

Assigned for subsequent year's expenditures – portion of fund balance that is appropriated by the Board in the next year's budget that is not already classified in restricted.

Unassigned Fund Balance – the portion of fund balance that has not been restricted, committed, or assigned to specific purposes or other funds.

The Town has a revenue spending policy that provides guidance for programs with multiple revenue sources. The Finance Officer will use resources in the following hierarchy: bond proceeds, Federal funds, State funds, local non-Town funds, and Town funds. For purposes of fund balance classification, expenditures are to be spent from restricted fund balance first, followed in-order by committed fund balance, assigned fund balance and lastly, unassigned fund balance. The Finance Officer has the authority to deviate from this policy if it is in the best interest of the Town.

The Town has not adopted a minimum fund balance policy for the general fund.

Defined Benefit Cost-Sharing Plans

For purposes of measuring the net pension asset, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Local Governmental Employees' Retirement System (LGERS) and additions to/deductions from LGERS' fiduciary net position have been determined on the same basis as they are reported by LGERS. For this purpose, plan member contributions are recognized in the period in which the contributions are due. The Town of Pilot Mountain's employer contributions are recognized when due and the Town of Pilot Mountain has a legal requirement to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of LGERS. Investments are reported at fair value.

NOTE 2 – STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

A. Deficit in Unassigned Fund Balance or Unrestricted Net Position

At June 30, 2019, the Town's unassigned fund balance for the General fund was a deficit of \$202,288 and unrestricted net position for the Proprietary fund was a deficit of \$166,047. The General fund deficit was due to the fund advancing funds to the capital project funds to pay for upfront engineering costs associated with these projects and will be reimbursed to the General fund when the Town obtains grants or loans from the State for these projects. The deficit in the Proprietary fund is due to continued spending on repairs and maintenance of capital assets that will be covered in future fees.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 3 – DETAIL NOTES ON ALL FUNDS

A. Assets

Deposits

All the deposits of the Town and its component units are either insured or collateralized by using one of two methods. Under the Dedicated Method, all deposits that exceed the federal depository insurance coverage level are collateralized with securities held by the Town's or its component units' agents in the units' names. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Town and its component units, these deposits are considered to be held by the Town's and component units' agents in their names. The amount of the pledged collateral is based on an approved averaging method for non-interest-bearing deposits and the actual current balance for interest-bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Town, its component units, or the escrow agent. Because of the inability to measure the exact amounts of collateral pledged for the Town and its component units under the Pooling Method, the potential exists for under collateralization. This risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The Town has no formal policy regarding custodial credit risk for deposits, but relies on the State Treasurer to enforce standards of minimum capitalization for all pooling method financial institutions and to monitor them for compliance. The Town complies with the provisions of G.S. 159-31 when designating official depositories and verifying that deposits are properly secured. The ABC Board and the Tourism Development Authority have no formal policy regarding custodial credit risk for deposits.

At June 30, 2019, the Town's deposits had a carrying amount of \$144,468 and a bank balance of \$207,022. Of the bank balance, \$207,022 was covered by federal depository insurance and any remainder would be covered by collateral held under the pooling method. The carrying amount of deposits for and the bank balance for the ABC Board was \$281,186, Mount Pilot Now Agency Fund was \$20,034, Pilot Mountain Area Business Association Committee Agency Fund was \$802 and Tourism Development Authority was \$43,345. All of the bank balances were covered by federal depository insurance. At June 30, 2019, petty cash for the Town was \$662, ABC Board was \$1,900 and Tourism Development Authority was \$50.

Investments

At June 30, 2019, the Town's investment balances consisted of NC Capital Management Trust – Government Portfolio and Term Portfolio of \$6,506 and \$35,076, respectively. The NC Capital Management Trust – Government Portfolio had a valuation measurement method of fair value level 1 and a rating of AAAM. The NC Capital Management Trust – Term Portfolio had a valuation method of fair value level 1; maturity of 0.11 years and was unrated.

All investments are measured using the market approach: using prices and other relevant information generated by market transactions involving identical or comparable assets or a group of assets. Level of fair value hierarchy: Level 1 debt securities are valued using directly observable, quoted prices (unadjusted) in active markets for identical assets.

Interest Rate Risk: The Town has no formal investment policy regarding interest rate risk. As a means of limiting its exposure to fair value losses arising from rising interest rates, the Town's internal investment policy limits the Town's investment portfolio to maturities of less than 12 months.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 – DETAIL NOTES ON ALL FUNDS (Continued)

Credit Risk: The Town has no formal policy regarding credit risk, but has internal management procedures that limits the Town's investment to the provisions of G.S. 159-30 and restricts the purchase of securities to the highest possible ratings whenever particular types of securities are rated. The investment in the NC Capital Management Trust Government Portfolio carries a credit rating of AAAM by Standard & Poor's as of June 30, 2019, while the NC Capital Management Trust Term Portfolio is unrated. The Term Portfolio is authorized to invest in obligations of the U.S. Government agencies, and in high grade money market instruments as permitted under G.S. 159-30 as amended.

Custodial Credit Risk: The Town has no formal policy on custodial credit risk in the event of the failure of the counterparty where the Town could not recover the value of its investment or collateral securities that are in the possession of an outside party. Management procedures require a utilization of a third party custodial agent for book entry transactions, all of which shall be held in the Town's name to limit custodial credit risk.

Concentration of Credit Risk: The Town's Board places no limit on the amount that the Town may invest in any one issuer. More than 5% of the Town's investments are in the NC Capital Management Trust Governmental and Term Portfolios.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 – DETAIL NOTES ON ALL FUNDS (Continued)

Capital Assets

Primary Government

Capital asset activity for the Primary Government for the year ended June 30, 2019 was as follows:

	<u>Beginning Balances</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balances</u>
Governmental Activities:				
Capital assets not being depreciated:				
Land	\$ 316,040	\$ -	\$ -	\$ 316,040
Construction in progress	<u>35,099</u>	<u>256,931</u>	<u>-</u>	<u>292,030</u>
Total capital assets not being depreciated	<u>351,139</u>	<u>256,931</u>	<u>-</u>	<u>608,070</u>
Capital assets being depreciated:				
Buildings and systems	2,547,542	-	-	2,547,542
Machinery and equipment	327,506	-	48,424	279,082
Vehicles and motorized equipment	273,452	39,722	74,865	238,309
Infrastructure	<u>138,200</u>	<u>-</u>	<u>-</u>	<u>138,200</u>
Total capital assets being depreciated	<u>3,286,700</u>	<u>39,722</u>	<u>123,289</u>	<u>3,203,133</u>
Less accumulated depreciation for:				
Buildings and systems	1,067,041	52,773	-	1,119,814
Machinery and equipment	245,722	29,824	48,424	227,122
Vehicles and motorized equipment	206,473	26,337	74,865	157,945
Infrastructure	<u>40,251</u>	<u>4,607</u>	<u>-</u>	<u>44,858</u>
Total accumulated depreciation	<u>1,559,487</u>	<u>113,541</u>	<u>123,289</u>	<u>1,549,739</u>
Total capital assets being depreciated, net	<u>1,727,213</u>			<u>1,653,394</u>
Government activity capital assets, net	<u>\$ 2,078,352</u>			<u>\$ 2,261,464</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Depreciation expense was charged to functions/programs of the primary government as follows:

General Government	\$ 25,202
Public Safety	10,885
Transportation	26,221
Pilot Center	39,364
Environmental Protection	11,869
Total depreciation expense	<u>\$ 113,541</u>

Capital asset activity for the Business-Type Activities was as follows:

	<u>Beginning Balances</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balances</u>
Business-Type Activities:				
Water and Sewer Fund:				
Capital assets not being depreciated:				
Land	\$ 168,864	\$ -	\$ -	\$ 168,864
Construction in process	118,675	552,592	-	671,267
Total capital assets not being depreciated	<u>287,539</u>	<u>552,592</u>	<u>-</u>	<u>840,131</u>
Capital assets being depreciated:				
Buildings and systems	14,513,445	-	-	14,513,445
Machinery and equipment	290,892	-	43,207	247,685
Vehicles and motorized equipment	60,967	38,349	19,337	79,979
Total capital assets being depreciated	<u>14,865,304</u>	<u>38,349</u>	<u>62,544</u>	<u>14,841,109</u>
Less accumulated depreciation for:				
Buildings and systems	8,808,019	331,265	-	9,139,284
Machinery and equipment	174,419	38,632	43,207	169,844
Vehicles and motorized equipment	31,078	14,144	19,337	25,885
Total accumulated depreciation	<u>9,013,516</u>	<u>384,041</u>	<u>62,544</u>	<u>9,335,013</u>
Total capital assets being depreciated, net	<u>5,851,788</u>			<u>5,506,096</u>
Business-type activity capital assets, net	<u>\$ 6,139,327</u>			<u>\$ 6,346,227</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Discretely Presented Component Unit

Activity for the ABC Board for the year ended June 30, 2019, was as follows:

	<u>Beginning Balances</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balances</u>
Capital assets being depreciated:				
Furniture and equipment	\$ 88,821	\$ 5,975	\$ -	\$ 94,796
Total capital assets being depreciated	<u>88,821</u>	<u>5,975</u>	<u>-</u>	<u>94,796</u>
Less accumulated depreciation for:				
Furniture and equipment	78,266	7,646	-	85,912
Total accumulated depreciation	<u>78,266</u>	<u>7,646</u>	<u>-</u>	<u>85,912</u>
Government activity capital assets, net	<u>\$ 10,555</u>			<u>\$ 8,884</u>

B. Liabilities

Pension Plan and Postemployment Obligations

a. Local Governmental Employees' Retirement System

Plan Description: Town of Pilot Mountain, North Carolina is a participating employer in the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS membership is comprised of general employees and local law enforcement officers (LEOs) of participating local governmental entities. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. Management of the plan is vested in the LGERS Board of Trustees, which consists of 13 members – nine appointed by the Governor, one appointed by the State Senate, one appointed by the State House of Representatives, and the State Treasurer and the State Superintendent, who serve as ex-officio members. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, by calling (919) 981-5454, or at www.osc.nc.gov.

Benefits Provided. LGERS provides retirement and survivor benefits. Retirement benefits are determined as 1.85% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. Plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. Plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service (age 55 for firefighters).

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Survivor benefits are available to eligible beneficiaries of members who die while in active service or within 180 days of their last day of service and who have either completed 20 years of creditable service regardless of age (15 years of creditable service for firefighters and rescue squad members who are killed in the line of duty) or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

LGERS plan members who are LEOs are eligible to retire with full retirement benefits at age 55 with five years of creditable service as an officer, or at any age with 30 years of creditable service. LEO plan members are eligible to retire with partial retirement benefits at age 50 with 15 years of creditable service as an officer. Survivor benefits are available to eligible beneficiaries of LEO members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed 15 years of service as a LEO and have reached age 50, or have completed five years of creditable service as a LEO and have reached age 55, or have completed 15 years of creditable service as a LEO if killed in the line of duty. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions.

Contributions. Contribution provisions are established by General Statute 128-30 and may be amended only by the North Carolina General Assembly. Town of Pilot Mountain employees are required to contribute 6% of their compensation. Employer contributions are actuarially determined and set annually by the LGERS Board of Trustees. The Town of Pilot Mountain's contractually required contribution rate for the year ended June 30, 2019, was 8.25% of compensation for law enforcement officers and 7.5% for general employees and firefighters, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year. Contributions to the pension plan from the Town of Pilot Mountain were \$47,769 for the year ended June 30, 2019.

Refunds of Contributions - Town employees who have terminated service as a contributing member of LGERS, may file an application for a refund of their contributions. By state law, refunds to members with at least five years of service include 4% interest. State law requires a 60-day waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's right to employer contributions or any other benefit provided by LGERS.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2019, the Town reported a liability of \$271,159 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2017. The total pension liability was then rolled forward to the measurement date of June 30, 2018 utilizing update procedures incorporating the actuarial assumptions. The Town's proportion of the net pension liability was based on a projection of the Town's long-term share of future payroll covered by the pension plan, relative to the projected future payroll covered by the pension plan of all participating LGERS employers, actuarially determined. At June 30, 2018, the Town's proportion was 0.01143%, which was an increase of 0.00274% from its proportion measured as of June 30, 2017.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

For the year ended June 30, 2019, the Town recognized pension expense of \$55,429. At June 30, 2019, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
	<u> </u>	<u> </u>
Differences between expected and actual experience	\$ 41,833	\$ 1,404
Changes of assumptions	71,955	-
Net difference between projected and actual earnings on pension plan investments	37,222	-
Changes in proportion and differences between Town contributions and proportionate share of contributions	27,552	6,191
Town contributions subsequent to the measurement date	47,769	-
	<u>\$ 226,331</u>	<u>\$ 7,595</u>

\$47,769 reported as deferred outflows of resources related to pensions resulting from Town contributions subsequent to the measurement date will be recognized as a decrease of the net pension liability in year ended June 30, 2020. Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year Ended June 30:</u>	
2020	\$ 76,598
2021	51,580
2022	15,910
2023	26,879
	<u>\$ 170,967</u>

Actuarial Assumptions: The total pension liability in the December 31, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	3.0%
Salary increase	3.50 to 8.1%, including inflation and productivity factor
Investment rate of return	7.2%, net of pension plan investment expense, including inflation

The plan currently uses mortality tables that vary by age, gender, employee group (i.e. general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

The actuarial assumptions used in the December 31, 2017 valuation were based on the results of an actuarial experience study for the period January 1, 2010 through December 31, 2014.

Future ad hoc COLA amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class as of June 30, 2017 are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Fixed income	29.0%	1.4%
Global equity	42.0%	5.3%
Real estate	8.0%	4.3%
Alternatives	8.0%	8.9%
Credit	7.0%	6.0%
Inflation protection	6.0%	4.0%
	100.0%	

The information above is based on 30 year expectations developed with the consulting actuary for the 2018 asset, liability and investment policy study for the North Carolina Retirement Systems, including LGERS. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 2.50%. All rates of return and inflation are annualized.

Discount rate: The discount rate used to measure the total pension liability was 3.89%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Sensitivity of the Town's proportionate share of the net pension liability to changes in the discount rate: The following presents the Town's proportionate share of the net pension asset calculated using the discount rate of 7.00%, as well as what the Town's proportionate share of the net pension asset or net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

	1% Decrease (6.00%)	Discount Rate (7.00%)	1% Increase (8.00%)
Towns' proportionate share of the net pension liability (asset)	\$ 651,347	\$ 271,159	\$ (46,532)

Pension plan fiduciary net position: Detailed information about the pension plan's fiduciary net position is available in the separately issued Comprehensive Annual Financial Report (CAFR) for the State of North Carolina.

b. Law Enforcement Officers Special Separation Allowance

Plan Description

The Town of Pilot Mountain administers a public employee retirement system (the *Separation Allowance*), a single-employer defined benefit pension plan that provides retirement benefits to the Town's qualified sworn law enforcement officers under the age of 62 who have completed at least 30 years of creditable service or have attained 55 years of age and have completed five or more years of creditable service. The Separation Allowance is equal to 0.85 percent of the annual equivalent of the base rate of compensation most recently applicable to the officer for each year of creditable service. The retirement benefits are not subject to any increases in salary or retirement allowances that may be authorized by the General Assembly. Article 12D of G.S. Chapter 143 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly.

All full-time law enforcement officers of the Town are covered by the Separation Allowance. At December 31, 2017, the Separation Allowance's membership consisted of:

Retirees receiving benefits	2
Active plan members	8
	10

Summary of Significant Accounting Policies

Basis of Accounting: The Town has chosen to fund the Separation Allowance on a pay as you go basis. Pension expenditures are made from the General Fund, which is maintained on the modified accrual basis of accounting. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan.

The Separation Allowance has no assets accumulated in a trust that meets the following criteria which are outlined in GASB Statement 73.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Actuarial Assumptions

The entry age normal actuarial cost method was used in the December 31, 2017 valuation. The total pension liability in the December 31, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5%
Salary increases	3.50 to 7.35%, including inflation and productivity factor
Discount rate	3.64%

The discount rate is based on the yield of the S&P Municipal Bond 20 Year High Grade Rate Index as of December 31, 2018.

Mortality rates are based on the RP-2000 Mortality tables with adjustments for mortality improvements based on Scale AA.

Contributions

The Town is required by Article 12D of G.S. Chapter 143 to provide these retirement benefits and has chosen to fund the amounts necessary to cover the benefit payments on a pay as you go basis through appropriations made in the General Fund operating budget. The Town's obligation to contribute to this plan is established and may be amended by the North Carolina General Assembly. There were no contributions made by employees. Administration costs of the Separation Allowance are financed through investment earnings. The Town paid \$16,149 as benefits came due for the reporting period.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2019, the Town reported a total pension liability of \$149,332. The total pension liability was measured as of June 30, 2018 based on a December 31, 2017 actuarial valuation. The total pension liability was then rolled forward to the measurement date of June 30, 2018 utilizing update procedures incorporating the actuarial assumptions. For the year ended June 30, 2019, the Town recognized pension expense of \$2,302.

	Deferred Outflows of Resources	Deferred Inflows of Resources
	<u> </u>	<u> </u>
Differences between expected and actual experience	\$ 18,593	\$ 72,382
Changes of assumptions	4,761	3,274
Town benefit payments and plan administrative expense made subsequent to measurement date	16,149	-
	<u>\$ 39,503</u>	<u>\$ 75,656</u>

\$16,149 reported as deferred outflows of resources related to pensions resulting from benefit payments made and administrative expenses incurred subsequent to the measurement date will be recognized as a decrease of the total pension liability in the year ended June 30, 2020.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Other amounts reported as deferred outflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year Ended June 30:</u>	
2020	\$ (11,945)
2021	(14,194)
2022	(24,227)
2023	(1,936)
	<u>\$ (52,302)</u>

Sensitivity of the Town's total pension liability to changes in the discount rate. The following presents the Town's total pension liability calculated using the discount rate of 3.64 percent, as well as what the Town's total pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.64 percent) or 1-percentage-point higher (4.64 percent) than the current rate:

	1% Decrease (2.64%)	Discount Rate (3.64%)	1% Increase (4.64%)
Town's proportionate share of the net pension liability (asset)	\$ 155,601	\$ 149,332	\$ 143,431

Schedule of Changes in Total Pension Liability
Law Enforcement Officers' Special Separation Allowance

Beginning balance	\$ 250,078
Service cost	6,600
Interest on the total pension liability	7,647
Differences between expected and actual experience measurement of the total pension liability	(95,883)
Changes of assumptions or other inputs	(2,961)
Benefit payments	(16,149)
Ending balance of the total pension liability	<u>\$ 149,332</u>

The plan currently uses mortality tables that vary by age, and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2017 valuation were based on the results of an actuarial experience study for the period January 1, 2010 through December 31, 2014.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Total Expense, Liabilities and Deferred Outflows and Inflows of Resources Related to Pensions

Following is information related to the proportionate share and pensions expenses for all pensions plans:

	<u>LGERS</u>	<u>LEOSSA</u>	<u>Total</u>
Pension Expense	\$ 55,429	\$ 2,302	\$ 57,731
Pension Liability	271,159	149,332	420,491
Proportionate share of the net pension liability	0.01143%	n/a	
Deferred of Outflows of Resources			
Differences between expected and actual experience	41,833	18,593	60,426
Changes of assumptions	71,955	4,761	76,716
Net difference between projected and actual earnings on plan investments	37,222	-	37,222
Changes in proportion and differences between contributions and proportionate share of contributions	27,552	-	27,552
Benefit payments and administrative costs paid subsequent to the measurement date	47,769	16,149	63,918
Deferred of Inflows of Resources			
Differences between expected and actual experience	1,404	72,382	73,786
Changes of assumptions	-	3,274	3,274
Changes in proportion and differences between contributions and proportionate share of contributions	6,191	-	6,191

c. Supplemental Retirement Income Plan for Law Enforcement Officers

Plan Description: The Town contributes to the Supplemental Retirement Income Plan (“Plan”), a defined contribution pension plan administered by the Department of State Treasurer and a Board of Trustees. The Plan provides retirement benefits to law enforcement officers and employees not engaged in law enforcement employed by the Town. Article 5 of G.S. Chapter 135 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. The Supplemental Retirement Income Plan for Law Enforcement Officers is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes pension trust fund financial statements for the Internal Revenue Code Section 401(k) plan that includes the Supplemental Retirement Income Plan for Law Enforcement Officers. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, or by calling (919) 981-5454.

Funding Policy: Article 12E of G.S. Chapter 143 requires the Town to contribute each month an amount equal to 5.00% of each officer's and employee's salary, and all amounts contributed are vested immediately. Also, the law enforcement officers and employees may make voluntary contributions to the plan.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

d. Other Postemployment Benefits (OPEB)

Healthcare Benefits

Plan Description: Under the terms of a Town resolution, the Town administers a single employer defined benefit healthcare plan ("the Retiree Health Plan"). The plan provides postemployment healthcare benefits to retirees of the Town, provided they participate in the North Carolina Local Governmental Employees' Retirement System ("System") and have at least fifteen years of creditable service with the Town. The Town pays a percentage of the cost of coverage based upon the number of years of service for these benefits through private insurers. The Town Council may amend the benefit provisions. A separate report was not issued for the plan.

Membership of the Retiree Health Plan consisted of the following at June 30, 2018, the date of the latest actuarial valuation:

Retirees receiving benefits	1
	1

Total OPEB Liability

The Town's total OPEB liability of \$25,478 was measured as of June 30, 2018 and was determined by an actuarial valuation as of that date.

Actuarial assumptions and other inputs. The total OPEB liability in the June 30, 2018 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement unless otherwise specified:

Inflation	2.5%
Salary increases, including wage inflation	
Law enforcement officers	3.5 to 7.35%
Discount rate	3.89%
Healthcare cost trend rates	
Pre-medicare	7.5% for 2017 decreasing to ultimate rate of 5.0% by 2023

The discount rate is based on the yield of the June average of the Bond Buyer General Obligation 20-year Municipal Bond Index published weekly by The Bond Buyer.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Changes in the Total OPEB Liability

Interest on net OPEB obligation	\$ 984
Difference between expected and actual experience	6
Changes of assumptions or other inputs	(164)
Annual OPEB cost (expense)	<u>826</u>
Benefit payments	<u>(5,934)</u>
Decrease in net OPEB obligation	(5,108)
Net OPEB obligation, beginning of year	30,586
Net OPEB obligation, end of year	<u><u>\$ 25,478</u></u>

Changes in assumptions and other inputs reflect a change in the discount rate from 3.56% to 3.89%.

Mortality rates were based on the RP-2014 mortality tables, with adjustments for LGERS experience and generational mortality improvements using scale MP-2015.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period January 2010 through December 2014.

Sensitivity of the total OPEB liability to changes in the discount rate. The following presents the total OPEB liability of the Town, as well as what the Town's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.89 percent) or 1-percentage-point higher (4.89 percent) than the current discount rate:

	1% Decrease	Discount Rate (3.89%)	1% Increase
Total OPEB liability	\$ 25,983	\$ 25,478	\$ 24,991

Sensitivity to the total OPEB liability to changes in the healthcare cost trend rates. The following presents the total OPEB liability of the Town, as well as what the Town's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current healthcare cost trend rates:

	(Pre-medicare - 6.5%)	Discount Rate (Pre-medicare - 7.5%)	(Pre-medicare - 8.5%)
Total OPEB liability	\$ 24,884	\$ 25,478	\$ 26,084

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2019, the Town recognized OPEB expense of \$826. At June 30, 2019, the Town had no deferred outflows of resources or deferred inflows of resources related to OPEB.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Other Employment Benefit

The Town has elected to provide death benefits to employees through the Death Benefit Plan for members of the Local Governmental Employees' Retirement System (Death Benefit Plan), a multiple-employer, State-administered, cost-sharing plan funded on a one-year term cost basis. The beneficiaries of those employees who die in active service after one year of contributing membership in the System, or who die within 180 days after retirement or termination of service and have at least one year of contributing membership service in the System at the time of death are eligible for death benefits. Lump sum death benefit payments to beneficiaries are equal to the employee's 12 highest months' salary in a row during the 24 months prior to the employee's death, but the benefit may not exceed \$50,000 or be less than \$25,000. Because all death benefit payments are made from the Death Benefit Plan and not by the Town, the Town does not determine the number of eligible participants. The Town has no liability beyond the payment of monthly contributions. The contributions to the Death Benefit Plan cannot be separated between the post-employment benefit amount and the other benefit amount. Contributions are determined as a percentage of monthly payroll based upon rates established annually by the State. Separate rates are set for employees not engaged in law enforcement and for law enforcement officers. The Town considers these contributions to be immaterial.

a. Pilot Mountain ABC Board Retirement Plan

Plan Description. The ABC Board is a participating employer in the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS membership is comprised of general employees and local law enforcement officers (LEOs) of participating local governmental entities. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. Management of the plan is vested in the LGERS Board of Trustees, which consists of 13 members - nine appointed by the Governor, one appointed by the State Senate, one appointed by the State House of Representatives, and the State Treasurer and State Superintendent, who serve as ex-officio members. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, by calling (919) 981-5454, or at www.osc.nc.gov.

Benefits Provided. LGERS provides retirement and survivor benefits. Retirement benefits are determined as 1.85% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation.

Plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. Plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service. Survivor benefits are available to eligible beneficiaries of members who die while in active service or within 180 days of their last day of service and who have either completed 20 years of creditable service regardless of age or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

LGERS plan members who are LEOs are eligible to retire with full retirement benefits at age 55 with five years of creditable service as an officer, or at any age with 30 years of creditable service. LEO plan members are eligible to retire with partial retirement benefits at age 50 with 15 years of creditable service as an officer. Survivor benefits are available to eligible beneficiaries of LEO members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed 15 years of service as a LEO and have reached age 50, or have completed five years of creditable service as a LEO and have reached age 55, or have completed 15 years of creditable service as a LEO if killed in the line of duty. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions.

Contributions. Contribution provisions are established by General Statute 128-30 and may be amended only by the North Carolina General Assembly. The ABC Board employees are required to contribute 6% of their compensation. Employer contributions are actuarially determined and set annually by the LGERS Board of Trustees. The ABC Board's contractually required contribution rate for the year ended June 30, 2019, was 7.75% for general employees, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year. Contributions to the pension plan from the ABC Board were \$3,500 for the year ended June 30, 2019.

Refunds of Contributions. Board employees who have terminated service as a contributing member of LGERS, may file an application for a refund of their contributions. By state law, refunds to members with at least five years of service include 4% interest. State law requires a 60-day waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's right to employer contributions or any other benefit provided by LGERS.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2019, the Board reported a liability of \$16,369 for its proportionate share of the net pension liability. The net pension asset was measured as of June 30, 2018. The total pension liability used to calculate the net pension asset was determined by an actuarial valuation as of December 31, 2017. The total pension liability was then rolled forward to the measurement date of June 30, 2018 utilizing update procedures incorporating the actuarial assumptions. The Board's proportion of the net pension asset was based on a projection of the Board's long-term share of future payroll covered by the pension plan, relative to the projected future payroll covered by the pension plan of all participating LGERS employers, actuarially determined. At June 30, 2018, the Board's proportion was 0.00069%, which was no change from its proportion measured as of June 30, 2018.

For the year ended June 30, 2019, the Board recognized pension expense of \$4,039.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

At June 30, 2019, the Board reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Differences between expected and actual experience	\$ 2,525	\$ 85
Changes of assumptions	4,344	-
Net difference between projected and actual earnings on pension plan investments	2,247	-
Changes in proportion and differences between employer contributions and proportionate share of contributions	1,428	602
Employer contributions subsequent to the measurement date	3,500	-
	<u>\$ 14,044</u>	<u>\$ 687</u>

\$3,500 reported as deferred outflows of resources related to pensions resulting from Board contributions subsequent to the measurement date will be recognized as an increase of the net pension asset in the year ended June 30, 2020. Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year Ended June 30:</u>	
2020	\$ 4,139
2021	3,187
2022	879
2023	1,653
2024	-
	<u>\$ 9,858</u>

Actuarial Assumptions. The total pension liability in the December 31, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5%
Salary increases, including wage inflation	
Law enforcement officers	3.5 to 7.35%
Discount rate	3.89%
Healthcare cost trend rates	
Pre-medicare	7.5% for 2017 decreasing to ultimate rate of 5.0% by 2023

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

The plan currently uses mortality tables that vary by age, gender, employee group (i.e. general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2017 valuation were based on the results of an actuarial experience study for the period January 1, 2010 through December 31, 2014.

Future ad hoc COLA amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class as of June 30, 2017 are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Fixed income	29.0%	1.4%
Global equity	42.0%	5.3%
Real estate	8.0%	4.3%
Alternatives	8.0%	8.9%
Credit	7.0%	6.0%
Inflation protection	6.0%	4.0%
	100.0%	

The information above is based on 30 year expectations developed with the consulting actuary for the 2018 asset liability and investment policy study for the North Carolina Retirement Systems, including LGERS. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.00%. All rates of return and inflation are annualized.

Discount rate. The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Sensitivity of the Board's proportionate share of the net pension asset to changes in the discount rate. The following presents the Board's proportionate share of the net pension asset calculated using the discount rate of 7.00 percent, as well as what the Board's proportionate share of the net pension asset or net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00 percent) or one percentage point higher (8.00 percent) than the current rate:

	1% Decrease (6.00%)	Discount Rate (7.00%)	1% Increase (8.00%)
ABC Board's proportionate share of the net pension liability (asset)	\$ 39,320	\$ 16,369	\$ (2,809)

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in the separately issued Comprehensive Annual Financial Report (CAFR) for the State of North Carolina.

Deferred Outflows and Inflows of Resources

The Town had one deferred outflow of resources. Deferred outflows of resources are comprised of the following:

	Statement of Net Position	Statement of Net Position
Tax Receivables	\$ -	\$ 6,463
Changes in assumptions	3,274	-
Differences between expected and actual experience	73,786	-
Changes in proportion and difference between employer contributions and proportionate share of contributions	6,191	-
Total	<u>\$ 83,251</u>	<u>\$ 6,463</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Deferred inflows of resources at year-end are comprised of the following:

	Statement of Net Position	Statement of Net Position
Tax Receivables	\$ -	\$ 6,463
Changes in assumptions	3,274	-
Differences between expected and actual experience	73,786	-
Changes in proportion and difference between employer contributions and proportionate share of contributions	6,191	-
Total	<u>\$ 83,251</u>	<u>\$ 6,463</u>

Risk Management

The Town is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Town participates in three self-funded risk-financing pools administered by the North Carolina League of Municipalities. Through these pools, the Town obtains general liability and auto liability coverage of \$1 million per occurrence, property coverage up to the total insured values of the property policy, workers' compensation coverage up to statutory limits, and employee health coverage. The liability and property exposures are reinsured through commercial carriers for claims in excess of retentions as selected by the Board of Trustees each year. Excess insurance coverage is purchased by the Board of Trustees to protect against large workers' compensation claims that exceed certain dollar cost levels. Medical stop loss insurance is purchased by the Board of Trustees to protect against large medical claims that exceed certain dollar cost levels. Specific information on the limits of the reinsurance, excess and stop loss policies purchased by the Board of Trustees can be obtained by contacting the Risk Management Services Department of the NC League of Municipalities. The pools are audited annually by certified public accountants, and the audited financial statements are available to the Town upon request.

The Town carries commercial coverage for all other risks of loss. There have been no significant reductions in insurance coverage from the prior year, and settled claims have not exceeded coverage in any of the past three fiscal years.

The Town does not carry flood insurance as none of the Town's property is within flood zones.

In accordance with G.S. 159-29, the Town's employees that have access to \$100 or more at any given time of the Town's funds are performance bonded through a commercial surety bond. The finance officer is individually bonded for \$50,000. The remaining employees that have access to funds are bonded under a blanket bond for \$30,000.

The ABC Board is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The ABC Board has commercial property, general liability, auto liability, workmen's compensation and employee health coverage. The board also has liquor legal liability.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

There have been no significant reductions in insurance coverage for the ABC Board from coverage in the prior year and settled claims have not exceeded coverage in any of the past three fiscal years.

In accordance with G.S. 1 8B-700(i), each ABC Board member and employees designated as the general manager and finance officer are bonded in the amount of \$50,000, secured by a corporate surety.

The finance officer of the Tourism Development Authority is bonded in the amount of \$50,000, secured by a corporate surety.

Claims, Judgments and Contingent Liabilities

As of June 30, 2019, the Town was aware of several unasserted possible claims or assessments. In the opinion of the Town's management, the ultimate effect of these matters will not have a material adverse effect on the Town's financial position.

Commitments

The Town has entered into a contract for solid waste collection expiring June 2020 for approximately \$60,000 per year.

The ABC Board has an operating lease for its facility at 630 S. Key Street, Suite C, Pilot Mountain, North Carolina. The lease expires December 31, 2019. Rental expense was \$29,087 for the year ended June 30, 2019.

The future minimum lease payments under this operating lease as at June 30, 2019, are as follows:

<u>Year Ending June 30</u>	
2020	\$ 29,517
2021	29,517
2022	29,960
2023	30,858
2024	31,784
Thereafter	<u>16,127</u>
	<u>\$ 167,763</u>

The ABC Board is responsible for utilities and insurance. The payment of the rentals is guaranteed by the Town of Pilot Mountain.

Long-Term Obligations

a. Loan Agreement

The Town has pledged future water and sewer revenues, net of specified operating expenses, to repay \$544,284 in direct placement water and sewer system revenue bonds issued in June 2004. Proceeds from the bonds provided financing for the construction of water line extensions and water plant renovations. The bonds are secured solely by water and sewer revenues, net of specified operating expenses and are payable, including interest at 2.57%, through 2024. Annual principal and interest payments on the bonds are expected to require substantially all water and sewer net revenues. In the event of a default, the Town agrees to pay to the purchaser, on demand, all outstanding principal and interest owed under the related agreement.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Annual debt service requirements to maturity for long-term obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 27,214	\$ 3,498
2021	27,214	2,798
2022	27,214	2,098
2023	27,214	1,398
2024	27,216	700
	<u>\$ 136,072</u>	<u>\$ 10,492</u>

b. General Obligation Bonds

The Town's direct placement general obligation bonds issued to finance the construction of facilities utilized in the operations of the water and sewer system and which are being retired by its resources are reported as long-term debt in the Water and Sewer Fund. All general obligation bonds are collateralized by the full faith, credit, and taxing power of the Town. Principal and interest requirements are appropriated when due. The bonds bear interest at 5.00% per annum. In the event of a default, the Town agrees to pay to the purchaser, on demand, all outstanding principal and interest owed under the related agreement.

Annual debt service requirements to maturity for long-term obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 14,000	\$ 5,600
2021	14,000	4,900
2022	14,000	4,200
2023	14,000	3,500
2024	14,000	2,800
2025-2027	42,000	4,200
	<u>\$ 112,000</u>	<u>\$ 25,200</u>

c. Promissory Note

On March 23, 2009, the Town entered into an interlocal agreement with Surry County, North Carolina for the creation of a workforce development center. Surry County purchased the building to house the project for \$540,040, and named the Town as the owner on the deed. Surry County has gifted one half of the building to the Town and the Town has signed a promissory note for the remaining half at \$270,020. The promissory note calls for interest at 3%. Payments of \$11,243, which includes interest, are due each October 1 and April 1 through April 1, 2025. The promissory note is secured by a Deed of Trust on the building. The Town has agreed to assume certain costs related to the project such as site assessment, renovations, and improvements. Upon sale of the property or any portion thereof, the sales proceeds will accrue to the County and Town equally.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Annual debt service requirements to maturity for long-term obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 18,949	\$ 3,539
2021	19,521	2,965
2022	20,112	2,376
2023	20,720	1,768
2024	21,345	1,141
2025	22,020	496
	<u>\$ 122,667</u>	<u>\$ 12,285</u>

On January 18, 2013, the Town of Pilot Mountain recorded a declaration of Pilot Center Condominium, which encumbered the property. In conjunction with the creation of the Condominium, there also was incorporated under the laws of the State of North Carolina an association known as the Pilot Center Condominium Association. Subsequent to that date on January 30, 2013, the Town of Pilot Mountain sold a portion of the property.

d. Note Payable

On October 5, 2017, the Town borrowed \$24,491 from a bank to purchase a vehicle. The direct placement note payable requires annual payments of \$8,809 which includes interest at 3.85% through October 2020. The note is secured by the vehicle.

Annual debt service requirements to maturity for note payable obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 8,157	\$ 652
2021	8,480	325
	<u>\$ 16,637</u>	<u>\$ 977</u>

On November 2, 2016, the Town borrowed \$55,000 from a bank to purchase a vehicle. The direct placement note payable requires annual payments of \$7,857 plus interest of 2.28% through November 2023. The note is secured by the vehicle.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Annual debt service requirements to maturity for long-term obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 7,857	\$ 908
2021	7,857	729
2022	7,857	545
2023	7,857	363
2024	7,858	182
	\$ 39,286	\$ 2,727

e. Equipment Loan Payable

On November 30, 2015, the Town borrowed \$172,442 from a financing organization to purchase a dump truck and backhoe. The direct placement note payable requires yearly payments of \$36,636 which includes interest at 2.05% through November 2020. The note is secured by the equipment. The loan will be repaid by the general and enterprise funds equally.

Annual debt service requirements to maturity for long-term obligations for each fund are as follows:

<u>Year Ending June 30</u>	<u>General Fund</u>		<u>Enterprise Fund</u>		<u>Total</u>	
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 17,590	\$ 728	\$ 17,590	\$ 728	\$ 35,180	\$ 1,456
2021	18,039	368	18,039	368	36,078	736
	\$ 35,629	\$ 1,096	\$ 35,629	\$ 1,096	\$ 71,258	\$ 2,192

f. Water Meter Note Payable

On December 15, 2016, the Town borrowed \$350,000 from a financing organization to improve water meters. The direct placement note payable requires annual payments of \$54,792 which includes interest at 2.8% through January 2024. The note is secured by property.

Annual debt service requirements to maturity for long-term obligations are as follows:

<u>Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>
2020	\$ 48,876	\$ 5,916
2021	49,992	4,799
2022	51,161	3,631
2023	52,344	2,448
2024	56,944	1,238
	\$ 259,317	\$ 18,032

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

g. Changes in Long-Term Liabilities

Compensated absences for governmental activities have typically been liquidated in the General Fund.

	Beginning Balance	Increases	Decreases	Ending Balance	Current Portion
Governmental Activities:					
Promissory note	\$ 141,060	\$ -	\$ 18,393	\$ 122,667	\$ 18,949
Vehicle loan payable*	24,491	-	7,854	16,637	8,157
Equipment loan payable*	52,866	-	17,237	35,629	17,590
Compensated absences	50,437	61,827	50,437	61,827	61,827
Total pension liability (LEO)	250,078	-	100,746	149,332	-
Total OPEB liability	22,940	-	3,831	19,109	-
Net pension liability (LGERS)	99,569	103,800	-	203,369	-
Total governmental activity long-term liabilities	<u>\$ 641,441</u>	<u>\$ 165,627</u>	<u>\$ 198,498</u>	<u>\$ 608,570</u>	<u>\$ 106,523</u>
Business-Type Activities:					
General obligation bonds*	\$ 125,000	\$ -	\$ 13,000	\$ 112,000	\$ 14,000
Loan agreement*	163,286	-	27,214	136,072	27,214
Vehicle loan payable*	47,855	-	8,569	39,286	7,857
Equipment loan payable*	52,866	-	17,237	35,629	17,590
Water meter project*	307,088	-	47,771	259,317	48,876
Compensated absences	28,075	43,957	28,075	43,957	43,957
Total OPEB liability	7,646	-	1,277	6,369	-
Net pension liability (LGERS)	33,190	34,600	-	67,790	-
Total business-type activity long-term liabilities	<u>\$ 765,006</u>	<u>\$ 78,557</u>	<u>\$ 143,143</u>	<u>\$ 700,420</u>	<u>\$ 159,494</u>

* - Direct placement debt

For the governmental activities, the OPEB liability and net pension liability are generally liquidated by the general fund.

At June 30, 2019, the Town had a legal debt margin available of \$9,910,041.

Interfund Balances and Activity

Balances due to/from other funds at June 20, 2019, consist of the following:

Due from Water and Sewer Fund to General Fund for cash advances	<u>\$ 445,566</u>
--	-------------------

The interfund balances resulted from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system, and (3) payments between funds are made.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 3 - DETAIL NOTES ON ALL FUNDS (Continued)

Net Investment in Capital Assets

	<u>Governmental</u>	<u>Business-Type</u>
Capital assets	\$ 2,261,464	\$ 6,346,227
Less: long-term debt	174,933	582,304
Net investment in capital assets	<u>\$ 2,086,531</u>	<u>\$ 5,763,923</u>

Fund Balances

The following schedule provides management and citizens with information on the portion of General Fund balance that is available for appropriation:

Total fund balance - General Fund	\$ 729,868
Less:	
Stabilization by State Statute	911,455
Streets - Powell Bill	701
Appropriated Fund Balance in 2020 budget	20,000
Remaining Fund Balance	<u>\$ (202,288)</u>

NOTE 4 - JOINTLY GOVERNED ORGANIZATIONS

The Town, in conjunction with twelve counties and sixty other municipalities established the Piedmont Triad Regional Council. The participating governments established the Council to coordinate various funding received from federal and State agencies. Each participating government appoints one member to the Council's governing board. The Town paid membership fees of \$787 to the Council during the fiscal year ended June 30, 2019.

NOTE 5 - SUMMARY DISCLOSURE OF SIGNIFICANT CONTINGENCIES

Federal and State Assisted Programs

The Town has received proceeds from several federal and State grants. Periodic audits of these grants are required and certain costs may be questioned as not being appropriate expenditures under the grant agreements. Such audits could result in the refund of grant monies to the granter agencies. Management believes that any required refunds will be immaterial. No provision has been made in the accompanying financial statements for the refund of grant monies.

NOTE 6 – GRANT REPAYMENT RECEIVABLE AND PAYABLE

In prior years, the Town served as a conduit for a flow through grant to a third party.

In a prior year, the Town was advised that the third party failed its baseline employment goal and therefore is required to repay \$337,172 over 4 years to the granter. \$84,293 of this amount was repaid by the third party to the Town and the Town remitted same to the granter leaving \$252,878 outstanding at June 30, 2019. The outstanding balance is reflected in the financial statements in accordance with the repayment document which requires a payment in full on June 30, 2018. No payments were made in the current year.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Notes to Financial Statements

NOTE 6 – GRANT REPAYMENT RECEIVABLE AND PAYABLE (Continued)

A Promissory Note and Deed of Trust on the third-party property in the amount of \$252,878 was established to collateralize the balance of the obligation. The Town and the Department of Commerce are co-beneficiaries of both the Promissory Note and the Deed of Trust. The property is to be marketed, and when it is sold, the Note will be paid off with the NC Department of Commerce receiving the funds and the Town therefore would be released from its repayment obligation to the NC Department of Commerce.

In the opinion of the Town's management this repayment will occur as described and the ultimate effect of these matters will not have a material effect on the Town's net position.

REQUIRED SUPPLEMENTARY FINANCIAL DATA

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Proportionate Share of Net Pension Liability (Asset)
Local Government Employees' Retirement System
Required Supplementary Information
Last Six Fiscal Years

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
Proportion of the net pension liability (asset) (%)	0.01143%	0.00869%	.00867%	0.01213%
Proportion of the net pension liability (asset) (\$)	\$ 271,159	\$ 132,759	\$ 184,006	\$ 54,439
Covered payroll	729,844	666,276	631,972	722,998
Proportionate share of net pension liability (asset) as a percentage of its covered payroll	37.15%	19.93%	29.12%	7.53%
Plan fiduciary net position as a percentage of the total pension liability	91.63%	94.18%	91.47%	98.09%
Contributions				
Contractually required contribution	\$ 47,769	\$ 31,742	\$ 50,736	\$ 43,857
Contributions in relation to the contractually required contribution	<u>47,769</u>	<u>31,742</u>	<u>50,736</u>	<u>43,857</u>
Contributions deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Covered payroll	\$ 796,146	\$ 729,844	\$ 666,276	\$ 631,972
Contributions as a percentage of covered payroll	6.00%	4.35%	7.61%	6.94%

Note: This information was not available prior to fiscal year 2014. This will become a 10-year schedule.

Exhibit 12

<u>2015</u>	<u>2014</u>
0.01217%	0.01180%
\$ (71,772)	\$ 142,235
732,684	716,954
-9.80%	19.84%
102.64%	94.35%
\$ 52,139	\$ 52,433
<u>52,139</u>	<u>52,433</u>
<u>\$ -</u>	<u>\$ -</u>
\$ 722,998	\$ 732,684
7.21%	7.16%

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Law Enforcement Officers' Special Separation Allowance
Schedule of Changes in Total Pension Liability
Required Supplementary Information
June 30, 2019

Exhibit 13

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning balance	\$ 250,078	\$ 202,902	\$ 206,573
Service cost	6,600	6,645	8,294
Interest on the total pension liability	7,647	7,520	7,086
Differences between expected and actual experience in the measurement of the total pension liability	(95,883)	39,139	-
Changes of assumptions or other inputs	(2,961)	10,021	(2,902)
Benefit payments	(16,149)	(16,149)	(16,149)
Ending balance of the total pension liability	<u>\$ 149,332</u>	<u>\$ 250,078</u>	<u>\$ 202,902</u>

The amounts presented for each fiscal year were determined as of the prior fiscal year ending June 30.

Schedule of Total Pension Liability as a Percentage of Covered Payroll

Total pension liability	\$ 149,332	\$ 250,078	\$ 202,902
Covered payroll	327,564	279,200	313,814
Total pension liability as a percentage of covered payroll	45.59%	89.57%	64.66%

Notes to the Schedules:

The Town of Pilot Mountain has no assets accumulated in a trust that meets the criteria in paragraph 4 of GASB 73 to pay related benefits.

This information was not available prior to fiscal year 2017. This will become a 10-year schedule.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Changes in Total OPEB Liability and Related Ratios
Required Supplementary Information
June 30, 2019

Exhibit 14

	2019	2018
Total OPEB Liability		
Interest on net OPEB obligation	\$ 984	\$ 962
Difference between expected and actual experience	6	1,639
Changes of assumptions or other inputs	(164)	(388)
Annual OPEB cost (expense)	826	2,213
Benefit payments	(5,934)	(7,129)
Decrease in net OPEB obligation	(5,108)	(4,916)
Net OPEB obligation, beginning of year	30,586	35,502
Net OPEB obligation, end of year	<u>\$ 25,478</u>	<u>\$ 30,586</u>
Covered payroll*	N/A	N/A
Total OPEB liability as a percentage of covered payroll*	N/A	N/A

Notes to Schedule

Changes in assumptions: Changes of assumptions and other inputs reflect the effects of change in the discount rate of each period. The following are the discount rates used in each period:

<u>Fiscal Year</u>	<u>Rate</u>
2019	3.56%
2018	3.89%

* - Covered employee payroll is not provided since there are fewer than 10 participants in the Plan.

This information was not available prior to fiscal year 2017. This will become a 10-year schedule.

INDIVIDUAL FUND STATEMENTS AND SCHEDULES

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual
General Fund
Year Ended June 30, 2019

Statement 1
Page 1 of 4

	<u>Budget</u>	<u>Actual</u>	Variance Positive (Negative)
Revenues:			
Ad valorem taxes:			
Taxes		\$ 844,458	
Interest		3,822	
Total	<u>\$ 854,280</u>	<u>848,280</u>	<u>\$ (6,000)</u>
Unrestricted intergovernmental:			
Local option sales taxes		459,833	
Controlled substance tax		797	
Utilities sales tax		114,760	
Beer and wine tax		6,673	
Court fees and charges		279	
Total	<u>560,810</u>	<u>582,342</u>	<u>21,532</u>
Restricted intergovernmental:			
Powell Bill allocation		43,900	
ABC revenue for law enforcement		2,091	
ABC store profit sharing		35,000	
Solid waste disposal tax		1,053	
Grant income		26,588	
Total	<u>69,720</u>	<u>108,632</u>	<u>38,912</u>
Permits and fees:			
Inspection and zoning		2,980	
Total	<u>2,000</u>	<u>2,980</u>	<u>980</u>
Miscellaneous:			
Cemetery income		14,700	
Rental income		28,209	
Sanitation fees		69,641	
Miscellaneous		118,037	
Total	<u>308,750</u>	<u>230,587</u>	<u>(78,163)</u>
Investment earnings	<u>11,000</u>	<u>6,988</u>	<u>(4,012)</u>
Total Revenues	<u>1,806,560</u>	<u>1,779,809</u>	<u>(26,751)</u>
Expenditures:			
General government:			
Governing body:			
Salaries and employee benefits		17,709	
Other operating expenditures		62,848	
Total		<u>80,557</u>	

(Continued)

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual
General Fund (Continued)
Year Ended June 30, 2019

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Expenditures (Continued):			
General government (Continued):			
Administration:			
Salaries and employee benefits		\$ 172,297	
Professional services		35,607	
Supplies		16,219	
Travel and training		10,159	
Postage		854	
Utilities		9,084	
Maintenance and repairs		6,430	
Contracted services		14,530	
Insurance and bonds		2,823	
Dues and subscriptions		2,216	
Training/continuing education		105	
Miscellaneous		2,316	
Total		<u>272,640</u>	
Total general government	<u>353,240</u>	<u>353,197</u>	<u>43</u>
Public Safety:			
Police department:			
Salaries and employee benefits		567,129	
Supplies		22,455	
Uniforms		2,574	
Automotive supplies		16,477	
Travel and training		3,572	
Telephone, postage and printing		7,630	
Utilities		4,400	
Maintenance and repairs		18,349	
Contracted services		12,433	
Insurance and bonds		24,770	
Dues and subscription		596	
Contribution to rescue		10,000	
Miscellaneous		3,271	
Capital outlay		34,845	
Total		<u>728,501</u>	
Total public safety	<u>728,502</u>	<u>728,501</u>	<u>1</u>

(Continued)

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual
General Fund (Continued)
Year Ended June 30, 2019

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Expenditures (Continued):			
Transportation:			
Public works:			
Salaries and employee benefits		\$ 23,977	
Supplies		24,954	
Utilities		44,840	
Maintenance and repairs		56,433	
Contracted services		9,311	
Insurance		4,929	
Rents		2,235	
Miscellaneous		5,280	
Capital outlay		6,082	
Total transportation	<u>178,050</u>	<u>178,041</u>	<u>9</u>
Economic development:			
Salaries and employee benefits		41,086	
Insurance		2,555	
Contracted services		14,804	
Professional services		27,339	
Special events		3,938	
Miscellaneous		36,879	
Capital outlay		16,868	
Total economic development	<u>143,520</u>	<u>143,469</u>	<u>51</u>
Environmental protection:			
Sanitation:			
Salaries and employee benefits		124,840	
Supplies		7,197	
Utilities		2,322	
Maintenance and repairs		3,273	
Telephone		319	
Insurance		6,526	
Contracted services		75,077	
Miscellaneous		8,959	
Total		<u>228,513</u>	

(Continued)

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual
General Fund (Continued)
Year Ended June 30, 2019

Statement 1
Page 4 of 4

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Expenditures (Continued):			
Total environmental protection	\$ 228,540	\$ 228,513	\$ 27
Cultural and recreation:			
Library:			
Contributions		34,500	
Maintenance and repairs		2,275	
Miscellaneous		3,762	
Pilot Center:			
Utilities		15,156	
Maintenance and repairs		3,112	
Insurance		2,055	
Contracted services		8,055	
Total cultural and recreation	<u>68,950</u>	<u>68,915</u>	<u>35</u>
Debt service:			
Principal		43,484	
Interest and other charges		6,130	
Total debt service	<u>49,620</u>	<u>49,614</u>	<u>6</u>
Total expenditures	<u>1,750,422</u>	<u>1,750,250</u>	<u>172</u>
Revenue over (under) expenditures	<u>56,138</u>	<u>29,559</u>	<u>(26,579)</u>
Other financing sources (uses):			
Transfers to other funds	(150,500)	(150,500)	-
Sale of capital assets	-	3,694	3,694
Total other financing sources (uses)	<u>(150,500)</u>	<u>(146,806)</u>	<u>3,694</u>
Fund balance appropriated	<u>94,362</u>	<u>-</u>	<u>(94,362)</u>
Net change in fund balance	<u>\$ -</u>	<u>(117,247)</u>	<u>\$ (117,247)</u>
Fund balances, beginning		<u>847,115</u>	
Fund balances, ending		<u>\$ 729,868</u>	

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Combining Statement of Net Position
Nonmajor Governmental Funds
June 30, 2019

Statement 2

	<u>Capital Project Funds</u>		Total Nonmajor Governmental Funds
	<u>Streetscape</u>	<u>Street Resurfacing</u>	
Assets			
Cash and cash equivalents	\$ 34,503	\$ 17,504	\$ 52,007
Total assets	<u>\$ 34,503</u>	<u>\$ 17,504</u>	<u>\$ 52,007</u>
Liabilities			
Accounts payable and accrued liabilities	\$ 6,830	\$ -	\$ 6,830
Total liabilities	<u>6,830</u>	<u>-</u>	<u>6,830</u>
Fund Balances			
Assigned:			
Capital project funds	<u>27,673</u>	<u>17,504</u>	<u>45,177</u>
Total fund balances	<u>27,673</u>	<u>17,504</u>	<u>45,177</u>
Total liabilities, deferred inflows of resources and fund balances	<u>\$ 34,503</u>	<u>\$ 17,504</u>	<u>\$ 52,007</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances
Nonmajor Governmental Funds
Year Ended June 30, 2019

Statement 3

	Capital Project Funds		Total Nonmajor Governmental Funds
	Streetscape	Street Resurfacing	
Revenues			
Unrestricted intergovernmental	\$ 50,000	\$ -	\$ 50,000
Total revenues	<u>50,000</u>	<u>-</u>	<u>50,000</u>
Expenditures			
Current:			
Transportation	33,827	121,496	155,323
Total expenditures	<u>33,827</u>	<u>121,496</u>	<u>155,323</u>
Excess of revenues over (under) expenditures	<u>16,173</u>	<u>(121,496)</u>	<u>(105,323)</u>
Other Financing Sources			
Transfers from other funds	11,500	139,000	150,500
Total other financing sources	<u>11,500</u>	<u>139,000</u>	<u>150,500</u>
Net change in fund balances	<u>27,673</u>	<u>17,504</u>	<u>45,177</u>
Fund balances, beginning	<u>-</u>	<u>-</u>	<u>-</u>
Fund balances, ending	<u>\$ 27,673</u>	<u>\$ 17,504</u>	<u>\$ 45,177</u>

Schedule of Revenues, Expenditures, and Changes in Fund Balances -

Budget and Actual (Non-GAAP) - Capital Projects Fund - Landfill Rehabilitation Project

From Inception and for the Fiscal Year Ended June 30, 2019

	Project Authorization	Prior Years	Actual Current Year	Total to Date	Variance Positive (Negative)
Revenues:					
Restricted intergovernmental:					
Division of Waste Management					
grant	\$ 93,554	\$ 34,904	\$ 107,304	\$ 142,208	\$ 48,654
Total revenues	<u>93,554</u>	<u>34,904</u>	<u>107,304</u>	<u>142,208</u>	<u>48,654</u>
Expenditures:					
Capital outlay	93,554	34,904	109,377	144,281	50,727
Total expenditures	<u>93,554</u>	<u>34,904</u>	<u>109,377</u>	<u>144,281</u>	<u>50,727</u>
Net change in fund balance	<u>\$ -</u>	<u>\$ -</u>	(2,073)	<u>\$ (2,073)</u>	<u>\$ (2,073)</u>
Fund balances, beginning			<u>(195)</u>		
Fund balances, ending			<u>\$ (2,268)</u>		

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances -
Budget and Actual (Non-GAAP) - Capital Projects Fund - Streetscape Project
From Inception and for the Fiscal Year Ended June 30, 2019

Statement 5

	Project Authorization	Prior Years	Actual Current Year	Total to Date	Variance Positive (Negative)
Revenues:					
Unrestricted intergovernmental:					
Department of Commerce grant	\$ 50,000	\$ -	\$ 50,000	\$ 50,000	\$ -
Total revenues	<u>50,000</u>	<u>-</u>	<u>50,000</u>	<u>50,000</u>	<u>-</u>
Expenditures:					
Professional services	62,000		33,827	33,827	(28,173)
Total expenditures	<u>62,000</u>	<u>-</u>	<u>33,827</u>	<u>33,827</u>	<u>(28,173)</u>
Excess of revenues over (under) expenditures	<u>(12,000)</u>	<u>-</u>	<u>16,173</u>	<u>16,173</u>	<u>28,173</u>
Other financing sources (uses):					
Transfers from other funds:					
General fund	12,000	-	11,500	11,500	(500)
Total other financing sources (uses)	<u>12,000</u>	<u>-</u>	<u>11,500</u>	<u>11,500</u>	<u>(500)</u>
Net change in fund balance	<u>\$ -</u>	<u>\$ -</u>	27,673	<u>\$ 27,673</u>	<u>\$ 27,673</u>
Fund balances, beginning			<u>-</u>		
Fund balances, ending			<u>\$ 27,673</u>		

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Statement 6

Schedule of Revenues, Expenditures, and Changes in Fund Balances -

Budget and Actual (Non-GAAP) - Capital Projects Fund - Street Resurfacing Project

From Inception and for the Fiscal Year Ended June 30, 2019

	Project Authorization	Prior Years	Actual Current Year	Total to Date	Variance Positive (Negative)
Expenditures:					
Architectural and engineering	\$ 10,000	\$ -	\$ 17,249	\$ 17,249	\$ 7,249
Construction	128,000	-	104,247	104,247	(23,753)
Total expenditures	<u>138,000</u>	<u>-</u>	<u>121,496</u>	<u>121,496</u>	<u>(16,504)</u>
Other financing sources:					
Transfers from other funds:					
General fund	138,000	-	139,000	139,000	1,000
Total other financing sources	<u>138,000</u>	<u>-</u>	<u>139,000</u>	<u>139,000</u>	<u>1,000</u>
Net change in fund balance	<u>\$ -</u>	<u>\$ -</u>	17,504	<u>\$ 17,504</u>	<u>\$ 17,504</u>
Fund balances, beginning			<u>-</u>		
Fund balances, ending			<u>\$ 17,504</u>		

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances -
Budget and Actual (Non-GAAP) - Water and Sewer Fund
Year Ended June 30, 2019

Statement 7
Page 1 of 3

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Revenues:			
Water sales	\$ 485,000	\$ 460,163	\$ (24,837)
Sewer charges	360,000	337,448	(22,552)
Water and sewer taps	7,500	1,660	(5,840)
Other operating revenues	93,300	88,921	(4,379)
Total operating revenues	<u>945,800</u>	<u>888,192</u>	<u>(57,608)</u>
Total revenues	<u>945,800</u>	<u>888,192</u>	<u>(57,608)</u>
Expenditures:			
Sewer department:			
Professional services		6,438	
Utilities		73,203	
Maintenance and repairs		15,745	
Chemicals		5,898	
Supplies		4,693	
Contracted services		92,314	
Insurance and bonds		2,810	
Miscellaneous		4,551	
Total sewer department		<u>205,652</u>	
Water administration:			
Salaries and benefits		73,707	
Professional services		28,069	
Utilities		1,072	
Supplies		2,219	
Insurance and bonds		1,942	
Miscellaneous		6,582	
Total water administration		<u>113,591</u>	

(Continued)

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances -
Budget and Actual (Non-GAAP) - Water and Sewer Fund (Continued)
Year Ended June 30, 2019

Statement 7
Page 2 of 3

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Sewer treatment:			
Salaries and employee benefits		\$ 107,028	
Professional services		4,872	
Utilities		40,466	
Maintenance and repairs		1,197	
Chemicals		16,219	
Supplies		1,402	
Contracted services		4,933	
Insurance and bonds		5,011	
Miscellaneous		3,262	
Total sewer treatment		<u>184,390</u>	
Line maintenance:			
Salaries and employee benefits		77,801	
Professional services		450	
Utilities		1,301	
Maintenance and repairs		12,908	
Supplies		10,434	
Contracted services		3,806	
Insurance and bonds		6,833	
Miscellaneous		75,507	
Total line maintenance		<u>189,040</u>	
Debt service:			
Interest and other charges		17,888	
Principal retirement		113,791	
Total debt service		<u>131,679</u>	
Capital outlay:			
Capital outlay		40,997	
Total capital outlay		<u>40,997</u>	
Total expenditures	<u>947,110</u>	<u>865,349</u>	<u>81,761</u>
Revenues over (under) expenditures	<u>(1,310)</u>	<u>22,843</u>	<u>24,153</u>

(Continued)

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances -
Budget and Actual (Non-GAAP) - Water and Sewer Fund (Continued)
Year Ended June 30, 2019

Statement 7
Page 3 of 3

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Other financing sources (uses):			
Sale of capital assets	\$ 6,310	\$ 10,831	\$ 4,521
Transfers to other funds	(35,000)	(34,164)	836
Total other financing sources (uses)	<u>(28,690)</u>	<u>(23,333)</u>	<u>5,357</u>
Fund balance appropriated	<u>30,000</u>	<u>-</u>	<u>(30,000)</u>
Revenues and other sources over (under) expenditures and other uses	<u>\$ -</u>	<u>\$ (490)</u>	<u>\$ (490)</u>
Reconciliation from budgetary basis (modified accrual) to full accrual:			
Reconciling items:			
Principal retirement		113,791	
Capital project fund expenditures		(519,130)	
Capital outlay		590,941	
Transfers from capital project funds		34,164	
Investment fees from capital project funds			
State grant		197,450	
Depreciation		(384,041)	
Increases in receivables		(18,846)	
Decrease in accounts payable and accrued expenses		9,044	
Increase in accrued vacation pay		(15,882)	
Decrease in deferred outflows of resources - pensions		(31,264)	
Increase in deferred inflows of resources - pensions		(1,420)	
Increase in net pension liability		<u>(33,323)</u>	
Total reconciling items		<u>(58,516)</u>	
Change in net position		<u>\$ (59,006)</u>	

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Schedule of Revenues, Expenditures, and Changes in Fund Balances -
Budget and Actual (Non-GAAP) - Capital Projects Fund - Water Meter
From Inception and for the Fiscal Year Ended June 30, 2019

Statement 8

	Project Authorization	Actual		Total to Date	Variance Positive (Negative)
		Prior Years	Current Year		
Revenues:					
Surry County grant	\$ 125,000	\$ 125,000	\$ -	\$ 125,000	\$ -
Total revenues	<u>125,000</u>	<u>125,000</u>	<u>-</u>	<u>125,000</u>	<u>-</u>
Expenditures:					
Capital outlay	473,550	477,145	-	477,145	(3,595)
Total expenditures	<u>473,550</u>	<u>477,145</u>	<u>-</u>	<u>477,145</u>	<u>(3,595)</u>
Other financing sources (uses):					
Transfers from (to) other funds:					
Water and sewer fund	12,235	12,235	-	12,235	-
Water and sewer fund	-	-	(10,090)	(10,090)	(10,090)
Loan proceeds	336,315	350,000	-	350,000	13,685
Total other financing sources (uses)	<u>348,550</u>	<u>362,235</u>	<u>(10,090)</u>	<u>352,145</u>	<u>3,595</u>
Revenues and other financing sources (uses) over (under) expenditures					
	<u>\$ -</u>	<u>\$ 10,090</u>	<u>\$ (10,090)</u>	<u>\$ -</u>	<u>\$ -</u>

Schedule of Revenues, Expenditures, and Changes in Fund Balances -

Budget and Actual (Non-GAAP) - Capital Projects Fund - Water/Sewer Interconnection/
Regionalization Study

From Inception and for the Fiscal Year Ended June 30, 2019

	Project Authorization	Prior Years	Actual Current Year	Total to Date	Variance Positive (Negative)
Revenues:					
Restricted intergovernmental:					
State grants	\$ 3,900,000	\$ 93,000	\$ 197,450	\$ 290,450	\$ (3,609,550)
Total revenues	3,900,000	93,000	197,450	290,450	(3,609,550)
Expenditures:					
Capital outlay	3,978,000	93,000	197,450	290,450	3,687,550
Total expenditures	3,978,000	93,000	197,450	290,450	3,687,550
Other financing sources (uses):					
Transfers from other funds:					
Capital reserve fund	78,000	-	-	-	(78,000)
Total other financing sources (uses)	78,000	-	-	-	(78,000)
Revenues over expenditures	\$ -	\$ -	\$ -	\$ -	\$ -

Schedule of Revenues, Expenditures, and Changes in Fund Balances -

Budget and Actual (Non-GAAP) - Capital Projects Fund - Lola Lane Sewer Repair Project

From Inception and for the Fiscal Year Ended June 30, 2019

	Project Authorization	Prior Years	Actual Current Year	Total to Date	Variance Positive (Negative)
Expenditures:					
Capital outlay	\$ 64,050	\$ 3,775	\$ 57,550	\$ 61,325	\$ 2,725
Total expenditures	<u>64,050</u>	<u>3,775</u>	<u>57,550</u>	<u>61,325</u>	<u>2,725</u>
Other financing sources:					
Transfers from other funds:					
General fund	9,620	9,621	-	9,621	1
Water and sewer fund	<u>54,430</u>	<u>54,990</u>	<u>-</u>	<u>54,990</u>	<u>560</u>
Total other financing sources	<u>64,050</u>	<u>64,611</u>	<u>-</u>	<u>64,611</u>	<u>561</u>
Other financing sources over (under) expenditures	<u>\$ -</u>	<u>\$ 60,836</u>	<u>\$ (57,550)</u>	<u>\$ 3,286</u>	<u>\$ 3,286</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Combining Statement of Fiduciary Net Position
Fiduciary Funds
June 30, 2019

Statement 11

	<u>Mount Pilot Now Agency Fund</u>	<u>Pilot Mountain Area Business Association Committee Agency Fund</u>	<u>Total</u>
Assets			
Cash and cash equivalents	\$ 20,034	\$ 802	\$ 20,836
Total assets	<u>\$ 20,034</u>	<u>\$ 802</u>	<u>\$ 20,836</u>
Liabilities			
Liabilities:			
Intergovernmental payable	\$ 20,034	\$ 802	\$ 20,836
Total liabilities	<u>\$ 20,034</u>	<u>\$ 802</u>	<u>\$ 20,836</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Changes in Assets and Liabilities
Mount Pilot Now Agency Fund
Year Ended June 30, 2019

Statement 12

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deductions</u>	<u>Ending Balance</u>
Assets				
Cash and cash equivalents	\$ 17,243	\$ 52,180	\$ 49,389	\$ 20,034
Total assets	<u>\$ 17,243</u>	<u>\$ 52,180</u>	<u>\$ 49,389</u>	<u>\$ 20,034</u>
Liabilities				
Liabilities:				
Intergovernmental payable	\$ 17,243	\$ 52,180	\$ 49,389	\$ 20,034
Total liabilities	<u>\$ 17,243</u>	<u>\$ 52,180</u>	<u>\$ 49,389</u>	<u>\$ 20,034</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Statement of Changes in Assets and Liabilities
Pilot Mountain Area Business Association Committee Agency Fund
Year Ended June 30, 2019

Statement 13

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deductions</u>	<u>Ending Balance</u>
Assets				
Cash and cash equivalents	\$ 940	\$ 140	\$ 278	\$ 802
Total assets	<u>\$ 940</u>	<u>\$ 140</u>	<u>\$ 278</u>	<u>\$ 802</u>
Liabilities				
Liabilities:				
Intergovernmental payable	\$ 940	\$ 140	\$ 278	\$ 802
Total liabilities	<u>\$ 940</u>	<u>\$ 140</u>	<u>\$ 278</u>	<u>\$ 802</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Statement 14

Schedule of Revenues, Expenditures

Budget and Actual (Non-GAAP) - Pilot Mountain Tourism Development Authority

Year Ended June 30, 2019

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
Revenues	\$ 38,800	\$ 35,590	\$ (3,210)
Expenditures:			
Economic development	<u>38,800</u>	<u>34,983</u>	<u>3,817</u>
Revenues over expenditures	<u>\$ -</u>	<u>\$ 607</u>	<u>\$ 607</u>

OTHER SCHEDULES

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Schedule 1

General Fund

Schedule of Ad Valorem Taxes Receivable

June 30, 2019

Fiscal Year	Uncollected Balance June 30, 2018	Additions	Collections, and Credits	Uncollected Balance June 30, 2019
2018-2019	\$ -	\$ 852,300	\$ 844,808	\$ 7,492
2017-2018	9,264	-	4,067	5,197
2016-2017	3,411	-	399	3,012
2015-2016	1,752	-	624	1,128
2014-2015	1,914	-	686	1,228
2013-2014	1,583	-	498	1,085
2012-2013	971	-	201	770
2011-2012	1,463	-	207	1,256
2010-2011	2,679	-	387	2,292
2009-2010	2,236	-	367	1,869
2008-2009	2,382	-	207	2,175
Total	<u>\$ 27,655</u>	<u>\$ 852,300</u>	<u>\$ 852,451</u>	<u>27,504</u>
Less: allowance for uncollectible accounts:				
				<u>323</u>
				<u>\$ 27,181</u>
<u>Reconciliation with revenues:</u>				
				\$ 848,280
				(323)
				4,494
				<u>\$ 852,451</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Analysis of Current Year Tax Levy
Town - Wide Levy
June 30, 2019

Schedule 2

	Town-wide			Total Levy	
	Property Valuation (in Thousand)	Rate	Amount of Levy	Property Excluding Registered Motor Vehicles	Registered Motor Vehicles
Original levy:					
Property taxes at current year rate	\$ 138,683,158	0.5700	\$ 790,494	\$ 790,494	\$ -
Motor vehicles	10,786,505	0.5700	61,483	-	61,483
Penalties	-	0.5700	323	323	-
Total property value	<u>\$ 149,469,663</u>				
Net levy			<u>852,300</u>	<u>790,817</u>	<u>61,483</u>
Unpaid (by taxpayer) taxes at June 30, 2019			<u>7,492</u>	<u>7,492</u>	<u>-</u>
Current year's taxes collected			<u>\$ 844,808</u>	<u>\$ 783,325</u>	<u>\$ 61,483</u>
Current levy collection percentage			<u>99.12%</u>	<u>99.05%</u>	<u>100.00%</u>

COMPLIANCE SECTION



**Independent Auditor's Report on Internal Control
Over Financial Reporting and on Compliance and Other
Matters Based on an Audit of Financial Statements Performed in
Accordance with *Government Auditing Standards***

To the Honorable Mayor and
Members of the Town Council
Town of Pilot Mountain, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial statement audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the accompanying financial statements of the governmental activities, the business-type activities, and each major fund, and the aggregated remaining fund information of the Town of Pilot Mountain, North Carolina (the "Town") as of and for the year ended Town of Pilot Mountain, North Carolina, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements, and have issued our report thereon dated November 14, 2019. Our report includes a reference to other auditors who audited the financial statements of the Town of Pilot Mountain ABC Board, as described in our report on the Town of Pilot Mountain's financial statements. This report does not include the results of the other auditors' testing of internal controls over financial reports or compliance and other matters that are reported separately by those auditors. The financial statements of the Town of Pilot Mountain ABC Board were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit of the basic financial statements, we considered the Town's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Town's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bernard Robinson & Company, L.L.P.

Greensboro, North Carolina
November 14, 2019

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

COMPREHENSIVE ANNUAL FINANCIAL REPORT

YEAR ENDED JUNE 30, 2019

STATISTICAL SECTION

Statistical Section Table of Contents

This part of the Town of Pilot Mountain, North Carolina's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplemental information says about the Town's overall health.

Contents

Financial Trends

These schedules contain trend information to help the reader understand how the Town's financial performance and well-being have changed over time.

Revenue Capacity

These schedules contain information to help the reader assess the factors affecting the Town's ability to generate its income taxes and electric revenues.

Debt Capacity

These schedules present information to help the reader assess the affordability of the Town's current levels of outstanding debt and the Town's ability to issue additional debt in the future.

Demographic and Economic Information

These schedules offer demographic and economic indicators to help the reader understand the environment within which the Town's financial activities take place and to help make comparisons over time and with other governments.

Operating Information

These schedules contain information about the Town's operations and resources to help the reader understand how the Town's financial information relates to the services the Town provides and the activities it performs.

Sources

Unless otherwise noted, the information in these schedules is derived from the Comprehensive Annual Financial Reports for the relevant year.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Net Position by Component
Last Ten Fiscal Years
(accrual basis of accounting)

	2010	2011	2012	2013
Governmental activities				
Net investment in capital assets	\$ 1,837,581	\$ 1,789,771	\$ 1,812,725	\$ 2,021,994
Restricted	85,255	161,862	239,065	186,164
Unrestricted	429,822	61,180	108,838	167,774
Total governmental activities net assets	<u>\$ 2,352,658</u>	<u>\$ 2,012,813</u>	<u>\$ 2,160,628</u>	<u>\$ 2,375,932</u>
Business-type activities				
Net investment in capital assets	\$ 6,702,591	\$ 6,502,235	\$ 6,303,893	\$ 6,111,527
Unrestricted	192,542	159,221	167,185	117,284
Total business-type activities net assets	<u>\$ 6,895,133</u>	<u>\$ 6,661,456</u>	<u>\$ 6,471,078</u>	<u>\$ 6,228,811</u>
Primary Government				
Net investment in capital assets	\$ 8,540,172	\$ 8,292,006	\$ 8,116,618	\$ 8,133,521
Restricted	85,255	161,862	239,065	186,164
Unrestricted	622,364	220,401	276,023	285,058
Total Primary Government	<u>\$ 9,247,791</u>	<u>\$ 8,674,269</u>	<u>\$ 8,631,706</u>	<u>\$ 8,604,743</u>

Fiscal Year Ending June 30,

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
\$ 1,929,611	\$ 1,914,776	\$ 1,879,692	\$ 1,900,642	\$ 1,859,935	\$ 2,086,531
270,402	280,387	286,989	271,660	534,922	912,156
214,467	332,176	547,764	380,967	8,524	(438,654)
<u>\$ 2,414,480</u>	<u>\$ 2,527,339</u>	<u>\$ 2,714,445</u>	<u>\$ 2,553,269</u>	<u>\$ 2,403,381</u>	<u>\$ 2,560,033</u>
\$ 5,967,434	\$ 5,827,035	\$ 5,684,435	\$ 5,509,980	\$ 5,443,232	\$ 5,763,923
22,477	(9,995)	160,684	273,963	213,650	(166,047)
<u>\$ 5,989,911</u>	<u>\$ 5,817,040</u>	<u>\$ 5,845,119</u>	<u>\$ 5,783,943</u>	<u>\$ 5,656,882</u>	<u>\$ 5,597,876</u>
\$ 7,897,045	\$ 7,741,811	\$ 7,564,127	\$ 7,410,622	\$ 7,303,167	\$ 7,850,454
270,402	280,387	286,989	271,660	534,922	912,156
236,944	322,181	708,448	654,930	222,174	(604,701)
<u>\$ 8,404,391</u>	<u>\$ 8,344,379</u>	<u>\$ 8,559,564</u>	<u>\$ 8,337,212</u>	<u>\$ 8,060,263</u>	<u>\$ 8,157,909</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Changes in Net Position
Last Ten Fiscal Years
(accrual basis of accounting)

	2010	2011	2012	2013
Expenses				
Governmental activities				
General Government	\$ 418,362	\$ 421,182	\$ 361,620	\$ 832,685
Public Safety	640,018	696,956	629,858	653,828
Transportation	338,913	354,102	282,684	385,097
Economic Development	29,759	27,604	27,685	31,697
Environmental Protection	67,981	59,614	77,323	70,602
Culture and Recreation	103,734	172,492	113,150	108,822
Interest on Long Term Debt	8,303	7,884	7,443	6,988
Total governmental activities expenses	<u>1,607,070</u>	<u>1,739,834</u>	<u>1,499,763</u>	<u>2,089,719</u>
Business-type activities:				
Water and Sewer	872,963	847,063	765,629	836,773
Total business-type activities expense	<u>872,963</u>	<u>847,063</u>	<u>765,629</u>	<u>836,773</u>
 Total Primary Government	 <u>\$ 2,480,033</u>	 <u>\$ 2,586,897</u>	 <u>\$ 2,265,392</u>	 <u>\$ 2,926,492</u>
Program Revenues				
Governmental activities:				
Charges for services:				
General Government	\$ -	\$ -	\$ -	\$ -
Public Safety	-	-	-	-
Environmental Protection	-	-	-	-
Operating grants and contributions	43,113	46,834	43,812	476,846
Capital grants and contributions	503,949	-	104,925	373,777
Total governmental activities program revenues	<u>547,062</u>	<u>46,834</u>	<u>148,737</u>	<u>850,623</u>
Business-type activities:				
Charges for services				
Water and Sewer	554,542	596,950	629,652	654,054
Operating grants and contributions	50,000	-	-	-
Capital grants and contributions	19,795	-	-	-
Total business-type activities program revenues	<u>624,337</u>	<u>596,950</u>	<u>629,652</u>	<u>654,054</u>
 Total Governmental activities program revenues	 <u>\$ 1,171,399</u>	 <u>\$ 643,784</u>	 <u>\$ 778,389</u>	 <u>\$ 1,504,677</u>

Fiscal Year Ending June 30,

2014	2015	2016	2017	2018	2019
\$ 381,424	\$ 321,533	\$ 422,306	\$ 372,078	\$ 338,736	\$ 104,580
668,266	626,299	582,852	591,812	746,399	739,034
220,711	68,340	164,143	177,483	195,029	353,503
32,188	39,580	14,632	42,861	126,601	126,601
80,813	188,569	186,786	208,938	241,654	349,685
98,063	122,724	89,033	131,808	106,307	108,279
7,258	6,643	302	1,765	14,958	6,130
<u>1,488,723</u>	<u>1,373,688</u>	<u>1,460,054</u>	<u>1,526,745</u>	<u>1,769,684</u>	<u>1,787,812</u>
940,407	924,692	991,428	994,305	910,301	1,174,325
<u>940,407</u>	<u>924,692</u>	<u>991,428</u>	<u>994,305</u>	<u>910,301</u>	<u>1,174,325</u>
<u>\$ 2,429,130</u>	<u>\$ 2,298,380</u>	<u>\$ 2,451,482</u>	<u>\$ 2,521,050</u>	<u>\$ 2,679,985</u>	<u>\$ 2,962,137</u>
\$ -	\$ -	\$ -	\$ -	\$ 111,421	\$ 163,926
1,666	-	14,297	4,500	2,091	2,091
-	-	-	-	70,694	70,694
46,304	49,624	45,507	44,764	43,900	43,900
16,299	-	-	-	142,208	157,304
<u>64,269</u>	<u>49,624</u>	<u>59,804</u>	<u>49,264</u>	<u>370,314</u>	<u>437,915</u>
706,157	717,668	811,284	854,528	851,123	907,038
-	26,481	138,180	37,000	-	-
-	-	-	-	93,000	197,450
<u>706,157</u>	<u>744,149</u>	<u>949,464</u>	<u>891,528</u>	<u>944,123</u>	<u>1,104,488</u>
<u>\$ 770,426</u>	<u>\$ 793,773</u>	<u>\$ 1,009,268</u>	<u>\$ 940,792</u>	<u>\$ 1,314,437</u>	<u>\$ 1,542,403</u>

Changes in Net Position (Continued)
Last Ten Fiscal Years
(accrual basis of accounting)

	2010	2011	2012	2013
Net (Expense)/Revenue				
Governmental activities	\$ (1,060,008)	\$ (1,693,000)	\$ (1,351,026)	\$ (1,239,096)
Business-type activities	(248,626)	(250,113)	(135,977)	(182,719)
Total Primary Government Expense	<u>\$ (1,308,634)</u>	<u>\$ (1,943,113)</u>	<u>\$ (1,487,003)</u>	<u>\$ (1,421,815)</u>
General Revenues and Other Changes in Net Assets				
Governmental activities:				
Taxes	\$ 821,474	\$ 817,466	\$ 810,753	\$ 871,046
Grants and unrestricted contributions	379,789	395,383	454,147	461,624
Gain (loss) on sale of property	139,958	-	-	(74,105)
Investment earnings	1,543	1,022	817	1,299
Miscellaneous	92,314	123,060	101,983	119,841
Insurance recovery	-	-	60,000	-
Forgiveness of debt	-	-	-	-
Transfers in (out)	-	-	71,141	74,695
Total governmental activities	<u>1,435,078</u>	<u>1,336,931</u>	<u>1,498,841</u>	<u>1,454,400</u>
Business-type activities:				
Gain on sale of property	-	-	-	-
Investment earnings	181	-	-	-
Miscellaneous	14,430	16,436	16,740	15,147
Transfers in (out)	-	-	(71,141)	(74,695)
Total business-type activities	<u>14,611</u>	<u>16,436</u>	<u>(54,401)</u>	<u>(59,548)</u>
Total Primary Government	<u>\$ 1,449,689</u>	<u>\$ 1,353,367</u>	<u>\$ 1,444,440</u>	<u>\$ 1,394,852</u>
Change in Net Assets				
Governmental activities	\$ (257,922)	\$ (14,095)	\$ 259,745	\$ 29,946
Business-type activities	(235,502)	(119,541)	(237,120)	(293,798)
Total Primary Government	<u>\$ (493,424)</u>	<u>\$ (133,636)</u>	<u>\$ 22,625</u>	<u>\$ (263,852)</u>

Fiscal Year Ending June 30,

2014	2015	2016	2017	2018	2019
\$ (1,424,454)	\$ (1,324,064)	\$ (1,400,250)	\$ (1,477,481)	\$ (1,399,370)	\$ (1,349,897)
(234,250)	(180,543)	(41,964)	(102,777)	33,822	(69,837)
<u>\$ (1,658,704)</u>	<u>\$ (1,504,607)</u>	<u>\$ (1,442,214)</u>	<u>\$ (1,580,258)</u>	<u>\$ (1,365,548)</u>	<u>\$ (1,419,734)</u>
\$ 868,266	\$ 850,426	\$ 811,741	\$ 819,384	\$ 845,608	\$ 851,937
456,610	510,625	545,111	545,974	608,133	608,930
3,720	(1,097)	-	16,693	-	-
919	913	672	2,333	6,988	6,988
114,087	141,264	224,617	138,494	3,694	3,694
-	-	-	-	-	-
-	-	34,121	-	-	-
19,400	-	(29,106)	-	(150,500)	-
<u>1,463,002</u>	<u>1,502,131</u>	<u>1,587,156</u>	<u>1,522,878</u>	<u>1,313,923</u>	<u>1,471,549</u>
-	-	-	32,710	10,831	10,831
-	-	-	-	-	-
14,750	32,466	40,937	8,891	55,915	-
(19,400)	-	29,106	-	64,611	-
<u>(4,650)</u>	<u>32,466</u>	<u>70,043</u>	<u>41,601</u>	<u>131,357</u>	<u>10,831</u>
<u>\$ 1,458,352</u>	<u>\$ 1,534,597</u>	<u>\$ 1,657,199</u>	<u>\$ 1,564,479</u>	<u>\$ 1,445,280</u>	<u>\$ 1,482,380</u>
\$ 138,938	\$ 101,881	\$ 109,675	\$ 123,508	\$ (85,447)	\$ 121,652
(185,193)	(9,498)	(32,734)	75,423	165,179	(59,006)
<u>\$ (46,255)</u>	<u>\$ 92,383</u>	<u>\$ 76,941</u>	<u>\$ 198,931</u>	<u>\$ 79,732</u>	<u>\$ 62,646</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Fund Balances of Governmental Funds
Last Ten Fiscal Years
(modified accrual basis of accounting)

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
General Fund				
Restricted	\$ 409,943	\$ 161,862	\$ 204,087	\$ 121,695
Assigned	-	-	-	-
Unassigned	<u>110,357</u>	<u>73,533</u>	<u>143,785</u>	<u>209,364</u>
Total general fund	<u>\$ 520,300</u>	<u>\$ 235,395</u>	<u>\$ 347,872</u>	<u>\$ 331,059</u>
All Other Governmental Funds				
Restricted	\$ 375,840	\$ -	\$ 2,571	\$ 8,137
Assigned	-	-	-	-
Unassigned, reported in:				
Special revenue fund	(352,255)	-	-	-
Capital projects fund	564,277	-	32,407	56,332
Debt service fund	13,962	-	-	-
Permanent fund	<u>3,422</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total all other governmental funds	<u>\$ 605,246</u>	<u>\$ -</u>	<u>\$ 34,978</u>	<u>\$ 64,469</u>

Fiscal Year Ending June 30,					
2014	2015	2016	2017	2018	2019
\$ 271,682	\$ 282,223	\$ 286,989	\$ 271,660	\$ 534,922	\$ 912,156
33,070	-	-	-	-	20,000
214,913	388,963	547,764	380,967	312,193	(202,288)
<u>\$ 519,665</u>	<u>\$ 671,186</u>	<u>\$ 834,753</u>	<u>\$ 652,627</u>	<u>\$ 847,115</u>	<u>\$ 729,868</u>
\$ 25,372	\$ -	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	45,177
-	-	-	-	-	-
(26,652)	(1,636)	(1,636)	136,220	(195)	(2,268)
-	-	-	-	-	-
-	-	-	-	-	-
<u>\$ (1,280)</u>	<u>\$ (1,636)</u>	<u>\$ (1,636)</u>	<u>\$ 136,220</u>	<u>\$ (195)</u>	<u>\$ 42,909</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Changes in Fund Balance of Governmental Funds
Last Ten Fiscal Years
(modified accrual basis of accounting)

	2010	2011	2012	2013
Revenues				
Ad valorem taxes	\$ 803,794	\$ 774,958	\$ 787,127	\$ 839,579
Other taxes and licenses	1,350	30,277	26,186	33,815
Unrestricted intergovernmental revenues	379,789	395,383	454,147	461,624
Restricted intergovernmental revenues	577,720	75,309	112,319	509,808
Permits and Fees	3,430	3,290	4,805	3,870
Investment Earnings	1,543	1,022	817	1,299
Other Revenues	86,635	88,622	71,829	80,891
Total revenue	<u>1,854,261</u>	<u>1,368,861</u>	<u>1,457,230</u>	<u>1,930,886</u>
Expenditures				
Current				
General government	388,850	394,999	335,084	806,837
Public safety	630,375	682,927	623,135	661,593
Transportation	403,333	319,522	259,845	379,527
Pilot Center				
Economic Development	29,759	27,604	27,683	31,697
Environmental Protection	67,981	59,614	77,323	70,602
Cultural and Recreation	715,897	162,837	130,337	259,211
Debt service:				
Principal retirement	-	14,494	14,932	15,384
Interest and Fees	8,303	7,993	7,555	7,103
Total expenditures	<u>2,244,498</u>	<u>1,669,990</u>	<u>1,475,894</u>	<u>2,231,954</u>
Excess (Deficiency) of revenues over (under) expenditures	(390,237)	(301,129)	(18,664)	(301,068)
Other Financing sources (uses)				
Proceeds from sale of capital assets	170,000	-	-	209,560
Transfers In	-	-	71,141	74,695
Transfers Out	-	-	-	-
Proceeds from Debt	-	-	-	-
Insurance Recovery	-	-	60,000	-
Total other financing sources (uses)	<u>170,000</u>	<u>-</u>	<u>131,141</u>	<u>284,255</u>
Net change in fund balances	<u>\$ (220,237)</u>	<u>\$ (301,129)</u>	<u>\$ 112,477</u>	<u>\$ (16,813)</u>
Debt service as a percentage of noncapital expenditures	0.37%	1.35%	1.52%	1.01%

Fiscal Year Ending June 30,

2014	2015	2016	2017	2018	2019
\$ 835,000	\$ 831,858	\$ 822,903	\$ 837,857	\$ 826,304	\$ 848,280
33,064	26,956	-	-	-	-
456,610	510,625	545,111	545,974	553,524	632,342
80,158	71,387	62,208	52,597	84,589	215,936
4,645	5,310	2,205	3,490	4,560	2,980
919	913	672	2,333	8,204	6,988
76,378	108,998	213,786	131,669	140,126	230,587
<u>1,486,774</u>	<u>1,556,047</u>	<u>1,646,885</u>	<u>1,573,920</u>	<u>1,617,307</u>	<u>1,937,113</u>
368,222	322,995	394,091	349,613	348,923	353,197
664,731	642,926	601,442	670,165	662,024	728,501
241,809	89,626	192,492	182,547	149,262	333,364
32,188	39,581	14,632	42,861	83,296	143,469
80,813	187,919	225,582	204,167	286,438	337,890
73,193	89,130	55,795	98,568	103,323	68,915
21,114	25,584	9,561	20,628	34,656	43,484
7,376	6,765	302	1,766	6,149	6,130
<u>1,489,446</u>	<u>1,404,526</u>	<u>1,493,897</u>	<u>1,570,315</u>	<u>1,674,071</u>	<u>2,014,950</u>
(2,672)	151,521	152,988	3,605	(56,764)	(77,837)
143,720	-	5,253	16,693	8,600	3,694
19,400	200,000	-	-	-	-
-	-	(30,742)	-	(34,611)	(150,500)
28,158	-	86,221	-	24,491	-
-	-	-	-	-	-
<u>191,278</u>	<u>200,000</u>	<u>60,732</u>	<u>16,693</u>	<u>(1,520)</u>	<u>(146,806)</u>
<u>\$ 188,606</u>	<u>\$ 351,521</u>	<u>\$ 213,720</u>	<u>\$ 20,298</u>	<u>\$ (58,284)</u>	<u>\$ (224,643)</u>
1.91%	2.30%	0.66%	1.43%	2.53%	2.89%

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Assessed Value of Taxable Property

Last Ten Fiscal Years

(in thousands)

<u>Fiscal Year</u>	<u>Real Property</u>	<u>Personal Property</u>	<u>Public Service</u>	<u>Total</u>	<u>Tax Rate</u>	<u>Levy</u>
2010	\$ 125,524,623	\$ 11,423,879	\$ 2,648,641	\$ 139,597,143	0.56	\$ 781,744
2011	119,153,359	11,752,012	1,913,691	132,819,062	0.56	743,787
2012	118,271,426	10,987,134	1,565,083	130,823,643	0.56	732,612
2013	120,276,354	13,489,563	1,627,876	135,393,793	0.58	785,284
2014	115,174,844	14,860,818	2,065,037	132,100,699	0.56	739,764
2015	117,224,040	16,494,865	2,060,000	135,778,905	0.57	773,940
2016	115,405,940	13,764,334	2,375,245	131,545,519	0.57	749,809
2017	108,769,516	14,159,852	2,595,804	125,525,172	0.57	715,493
2018	110,900,449	15,401,119	2,764,516	129,066,084	0.57	735,677
2019	116,863,340	18,139,804	3,679,970	138,683,114	0.57	790,494

Note: Property in the Town of Pilot Mountain is assessed by the Surry County Tax Office. The most recent revaluation occurred in 2016. Tax exempt property is not assessed by Surry County for tax purposes. Tax rates are per \$100 of assessed value and are the weighted average of all the individual direct rates applied.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Property Tax Rates-Direct and All Overlapping Governments
Last Ten Fiscal years
Per \$100 of Assessed Valuation

Name of Government	2010	2011	2012	2013
County of Surry	\$ 0.582	\$ 0.582	\$ 0.582	\$ 0.582
Town of Pilot Mountain	0.560	0.560	0.560	0.560
Pilot Knob Fire District	-	-	-	-
Total Direct and Overlapping Rates	\$ 1.142	\$ 1.142	\$ 1.142	\$ 1.142

Fiscal Year Ending June 30,					
2014	2015	2016	2017	2018	2019
\$ 0.582	\$ 0.582	\$ 0.582	\$ 0.582	\$ 0.582	\$ 0.582
0.560	0.570	0.570	0.570	0.570	0.570
-	-	0.040	0.040	0.040	0.040
<u>\$ 1.142</u>	<u>\$ 1.152</u>	<u>\$ 1.192</u>	<u>\$ 1.192</u>	<u>\$ 1.192</u>	<u>\$ 1.192</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Principal Property Taxpayer

Current Year and Nine Years Ago

	2019			2010		
	Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value	Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value
Jimmy R Lynch & Sons	\$ 6,994,828	1	5.04%	\$ 3,884,327	1	2.78%
Glenwood Pilot Mountain Co LLC	2,775,250	2	2.00%	2,518,370	2	1.80%
Duke Energy	2,584,754	3	1.86%	-	-	0.00%
Chilton Moir Edward	2,404,810	4	1.73%	2,477,230	3	1.77%
Needham Holdings LLC	2,111,880	5	1.52%	1,709,310	7	1.22%
CVS Corporation	2,022,070	6	1.46%	-	-	0.00%
Key Street of Pilot LLC	1,960,560	7	1.41%	1,646,710	8	1.18%
Time Warner Cable Southeast	1,660,330	8	1.20%	-	-	0.00%
Barbee Harold Ted	1,510,620	9	1.09%	1,646,710	8	1.18%
Pinnacle Hill Limited Partners	1,469,380	10	1.06%	1,631,310	9	1.17%
Green Thomas W. Jr.	1,318,220	11	0.95%	2,313,840	4	1.66%
North Key Street LLC	1,172,220	12	0.85%	2,074,840	5	1.49%
Akshar Hotels LLC	1,020,290	13	0.74%	1,773,610	6	1.27%
Total	<u>\$ 29,005,212</u>		<u>23.38%</u>	<u>\$ 21,676,257</u>		<u>12.31%</u>

Source: Municipal Tax Assessor

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Property Tax Levies and Collections
Last Ten Fiscal years

Fiscal Year Ended June 30	Taxes Levied for the Fiscal Year	Collected within the Fiscal		Collections in Subsequent	Total Collections to Date	
		Amount	Percentage of Levy		Amount	Percentage of Levy
2010	789,710	779,252	98.68%	7,541	786,793	99.63%
2011	793,090	771,239	97.24%	5,319	776,558	97.92%
2012	789,346	772,772	97.90%	16,109	788,881	99.94%
2013	828,178	816,038	98.53%	12,100	828,138	100.00%
2014	830,273	816,206	98.31%	12,982	829,188	99.87%
2015	836,316	825,175	98.67%	9,913	835,088	99.85%
2016	829,075	820,043	98.91%	7,904	827,947	99.86%
2017	821,551	814,204	99.11%	4,335	818,539	99.63%
2018	815,180	805,916	98.86%	4,067	809,983	99.36%
2019	852,300	844,808	99.12%	-	844,808	99.12%

Source: Town Records

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Ratios of Outstanding Debt by Type
Debt Per Capita
Last Ten Fiscal Years

Fiscal Year Ended June 30	Governmental Activities	Business-Type Activities		Total Primary Government	Percentage of Personal Income	Per Capita	Population (Est.)	Assessed Value of Taxable Property
	Installment Purchases	General Obligation Bonds	Installment Purchases					
2010	270,020	210,000	777,711	1,257,731	4.14%	851.54	1,477	139,597,143
2011	248,115	201,000	693,875	1,142,990	3.65%	773.34	1,478	132,819,062
2012	240,594	192,000	609,979	1,042,573	3.37%	700.18	1,489	130,823,643
2013	225,210	182,000	526,083	933,293	3.11%	625.53	1,492	135,393,793
2014	209,362	172,000	442,187	823,549	2.66%	546.85	1,506	132,100,699
2015	193,034	161,000	358,290	712,324	2.26%	472.99	1,506	135,778,905
2016	279,255	150,000	370,479	799,734	2.55%	532.80	1,501	131,545,519
2017	228,552	138,000	665,168	1,031,720	3.08%	685.53	1,505	125,525,172
2018	218,417	125,000	571,095	914,512	2.73%	607.25	1,506	129,066,140
2019	174,933	112,000	470,304	757,237	2.06%	503.15	1,505	138,683,158

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Ratio of Annual Debt Service Expenditures For
General Bonded Debt to General Government Expenditures
Last Ten Fiscal Years
(dollars in thousands)

Fiscal Year Ended June 30	Principal	Interest	Total Debt Service Expenditures	Total General Government Expenditures	Percentage of Debt Service to Total General Government Expenditures
2010	9,000	10,950	19,950	1,607,070	1.24%
2011	9,000	10,500	19,500	1,739,834	1.12%
2012	9,000	10,050	19,050	1,499,763	1.27%
2013	10,000	9,600	19,600	2,089,719	0.94%
2014	10,000	9,100	19,100	1,488,723	1.28%
2015	11,000	8,600	19,600	1,373,688	1.43%
2016	11,000	8,050	19,050	1,460,054	1.30%
2017	12,000	7,500	19,500	1,526,745	1.28%
2018	13,000	6,250	19,250	1,674,071	1.15%
2019	14,000	5,600	19,600	2,014,950	0.97%

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Computation of Direct and Underlying Debt
General Obligation Bonds
June 30, 2019

<u>Governmental Unit</u>	<u>Debt Outstanding</u>	<u>Estimated Percentage Applicable ^a</u>	<u>Estimated Share of Overlapping Debt</u>
Direct			
Town of Pilot Mountain			
Installment Debt	\$ 174,933	100.000%	\$ 174,933
Underlying			
Surry County			
General Obligation Bods	2,807,000	2.394%	<u>67,200</u>
Total direct and overlapping debt			<u><u>\$ 242,133</u></u>

Sources: Town of Pilot Mountain and County of Surry, North Carolina CAFR, Year Ended June 30, 2019

a - Percent applicable to the Town of Pilot Mountain calculated using assessed valuation of Town divided by assessed valuation of the County.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Legal Debt Margin Information
Last Ten Fiscal Years

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
Assessed Value of Property	\$ 139,597,143	\$ 132,819,062	\$ 130,823,643	\$ 135,393,793
Debt limit, 8% of assessed value	<u>11,167,771</u>	<u>10,625,525</u>	<u>10,465,891</u>	<u>10,831,503</u>
Total net debt applicable to limit	1,257,731	1,142,990	1,042,573	933,293
Legal debt margin available	<u>\$ 9,910,041</u>	<u>\$ 9,482,535</u>	<u>\$ 9,423,319</u>	<u>\$ 9,898,210</u>
Total net debt applicable to the limit as a percentage of debt limit	11.26%	10.76%	9.96%	8.62%

Source: Town of Pilot Mountain

Note: NC General Statute 159-55 limits the Town's outstanding debt to 8% of the appraised value of property subject to taxation.

Fiscal Year Ending June 30,

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
\$ 132,100,699	\$ 135,778,905	\$ 131,545,519	\$ 125,525,172	\$ 129,066,140	\$ 138,683,158
<u>10,568,056</u>	<u>10,862,312</u>	<u>10,523,642</u>	<u>10,042,014</u>	<u>10,325,291</u>	<u>11,094,653</u>
823,549	712,324	799,734	1,031,720	914,512	757,237
<u>\$ 9,744,507</u>	<u>\$ 10,149,988</u>	<u>\$ 9,723,907</u>	<u>\$ 9,010,293</u>	<u>\$ 9,410,779</u>	<u>\$ 10,337,416</u>
7.79%	6.56%	7.60%	10.27%	8.86%	6.83%

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Demographic and Economic Statistics
Last Ten Fiscal Years

<u>Year</u>	<u>Population ^a</u>	<u>Per Capita Personal Income ^c</u>	<u>Unemployment Rate ^d</u>	<u>Median Age</u>	<u>Public School Enrollment</u>
2010	1,477	20,552	11.90%	39.8	374
2011	1,478	21,196	11.10%	39.8	380
2012	1,489	20,793	10.00%	39.7	376
2013	1,492	20,118	8.90%	39.9	377
2014	1,506	20,570	6.30%	39.8	382
2015	1,506	20,910	5.90%	39.8	385
2016	1,501	20,910	4.90%	39.8	386
2017	1,505	22,238	4.30%	38.5	390
2018	1,506	22,238	3.90%	38.5	395
2019	1,505	24,464	4.20%	39.4	411

Source:

^a Population information provided by US Census Bureau American Fact Finder

^c Per capita personal income data from the US Census Bureau American Community Survey

^d Unemployment data provided by the Federal Reserve Bank of St. Louis, as of June of each year.

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Principal Employers

Current Year and Nine Years Ago

Employer	2019			2010		
	Employees	Rank	Percentage of Total Municipal Employment	Employees	Rank	Percentage of Total Municipal Employment
Surry County Schools	1,320	1	4.55%	1,239	1	3.45%
Wayne Poultry Company	1,000	2	3.44%	866	2	2.41%
Northern Hospital of Surry County	850	3	2.93%	745	4	2.07%
Hugh Chatham Memorial Hospital	700	4	2.41%	407	8	1.13%
County of Surry	500	5	1.72%	859	3	2.39%
Surry Community College	500	6	1.72%	418	6	1.16%
Wal-Mart	400	7	1.38%	410	7	1.14%
Vitro/PGW	360	8	1.24%	-	-	0.00%
Hanes Brands, Inc	250	9	0.86%	427	5	1.19%
Floyd Pike Electrical Contractors	250	10	0.86%	342	10	0.95%
Renfro Corporation	200	11	0.69%	351	9	0.98%
	<u>6,330</u>		<u>21.81%</u>	<u>6,064</u>		<u>16.87%</u>

Source: Surry County Economic Development Partnership. Numbers are for Surry County and not Pilot Mountain specifically. Data is not available below the County level

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Full-time Equivalent Town Government Employees by Function/Program
Last Ten Fiscal Years

<u>Function/Program</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
Administration				
Manager	1.0	1.0	1.0	1.0
Finance Officer	1.0	1.0	1.0	-
Town Clerk	1.0	1.0	1.0	1.0
Customer Service Representative	2.0	2.0	2.0	2.0
Downtown Development				
Main Street Coordinator	-	-	-	-
Police				
Chief	1.0	1.0	1.0	1.0
Captain	1.0	1.0	1.0	1.0
Lieutenant	1.0	1.0	1.0	1.0
Sergeant	2.0	2.0	2.0	2.0
Officer	4.0	4.0	4.0	4.0
Dispatch	1.0	1.0	1.0	1.0
Public Works				
Director	1.0	1.0	1.0	1.0
Supervisor	1.0	1.0	1.0	1.0
Maintenance Worker	3.0	3.0	3.0	3.0
Water Treatment Plant				
ORC	1.0	1.0	1.0	1.0
Plant Maintenance Tech	1.0	1.0	1.0	1.0
Wastewater Treatment Plant				
Plant Operator	0.5	0.5	0.5	0.5
Total	<u>22.5</u>	<u>22.5</u>	<u>22.5</u>	<u>21.5</u>

Source: District Personnel Records

Fiscal Year Ending June 30,

2014	2015	2016	2017	2018	2019
1.0	1.0	1.0	1.0	1.0	1.0
-	-	-	-	-	-
1.0	1.0	1.0	1.0	1.0	1.0
2.0	2.0	2.0	1.0	1.0	1.0
-	-	-	-	0.5	0.5
1.0	1.0	1.0	1.0	1.0	1.0
1.0	1.0	1.0	1.0	1.0	1.0
1.0	1.0	1.0	-	-	-
2.0	2.0	2.0	2.0	2.0	2.0
4.0	4.0	4.0	4.0	4.0	4.0
1.0	1.0	1.0	1.0	1.0	1.0
-	-	-	-	-	-
1.0	1.0	1.0	1.0	1.0	1.0
1.0	1.0	1.0	1.0	1.0	1.0
3.0	3.0	3.0	2.0	2.0	2.0
1.0	1.0	1.0	1.0	1.0	1.0
1.0	1.0	1.0	1.0	1.0	1.0
0.5	0.5	0.5	-	-	-
<u>21.5</u>	<u>21.5</u>	<u>21.5</u>	<u>18.0</u>	<u>18.5</u>	<u>18.5</u>

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA

Operating Indicators by Function

Last Ten Fiscal Years

Function/Program	2010	2011	2012	2013
Administration				
Zoning Permits	20	22	24	23
Tax Rate	\$ 0.56	\$ 0.56	\$ 0.56	\$ 0.58
Police				
Criminal Activities	5,551	5,039	4,008	5,517
Total Activities	48,216	51,652	53,882	57,024
Patrol Miles Driven	76,758	72,458	78,526	78,236
Public Works				
Street Signs Installed	7	5	2	-
Meters Read	11,950	12,000	12,010	12,010
New Water/Sewer Taps	6	5	3	2
Water Treatment				
Gallons Treated	71,125	88,250	98,625	88,375
Permit Violations	-	-	-	-
Wastewater Treatment				
Gallons Treated	56.9	70.6	78.9	70.7
Permit Violations	-	5	-	2
Finance				
Vendor Checks Written	7,311	7,415	7,251	7,566
Payroll Checks Processed	585	585	585	559
Taxes Collected	98.68%	97.24%	97.90%	98.53%
Downtown Development				
Façade Grants Issued	-	-	-	-
Events	7	7	7	7

Fiscal Year Ending June 30,						
2014	2015	2016	2017	2018	2019	
26	28	50	41	44	59	
\$ 0.56	\$ 0.57	\$ 0.57	\$ 0.57	\$ 0.57	\$ 0.57	
3,490	3,986	5,048	4,321	622	3,875	
77,249	71,779	75,588	50,245	11,197	69,869	
77,562	75,123	69,718	77,458	71,258	91,000	
7	6	3	3	30	25	
12,010	12,010	12,096	12,096	12,096	12,372	
5	3	5	7	19	5	
48.875	24.375	49.250	64.750	55.875	102.234	
-	-	-	1	1	1	
39.1	19.5	39.4	51.8	44.7	72.6	
1	-	3	-	1	1	
7,395	7,430	5,641	7,580	9,213	1,150	
559	559	559	468	481	481	
98.31%	98.67%	98.91%	99.11%	99.12%	99.05%	
-	-	-	-	2	3	
7	7	8	8	10	10	

TOWN OF PILOT MOUNTAIN, NORTH CAROLINA
Capital Asset Statistics by Function
Last Ten Fiscal Years

Function/Program	2010	2011	2012	2013
Police				
Stations	1	1	1	1
Patrol Units	8	8	7	7
Public Works				
Streets (miles)	19	19	19	19
Traffic Signals	-	-	-	-
Water				
Transmission lines (miles)	18	18	18	18
Fire Hydrants	193	193	193	193
Storage Capacity	1,800,000	1,800,000	1,800,000	1,800,000
Wastewater Treatment				
Collection Lines	18	18	18	18
Pump Stations	19	19	19	19
Treatment Plants	1	1	1	1

Fiscal Year Ending June 30,

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
1	1	1	1	1	1
7	7	6	6	7	7
19	19	19	19	19	19
-	-	-	-	-	-
18	18	18	18	18	18
193	193	193	193	193	193
1,700,000	1,700,000	1,700,000	1,700,000	1,700,000	1,700,000
18	18	18	18	18	18
19	19	19	19	19	19
1	1	1	1	1	1